
Brio Living Services and Affiliates

**Consolidated Financial Report
with Supplemental Information
June 30, 2023**

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Independent Auditor's Report

To the Board of Trustees
Brio Living Services and Affiliates

Opinion

We have audited the consolidated financial statements of Brio Living Services and Affiliates (the "Organization"), which comprise the consolidated balance sheet as of June 30, 2023 and 2022 and the related consolidated statements of activities, changes in net assets, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Organization as of June 30, 2023 and 2022 and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audits of the Consolidated Financial Statements* section of our report. We are required to be independent of the Organization and to meet our ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the consolidated financial statements are issued or available to be issued.

Auditor's Responsibilities for the Audits of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that audits conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

To the Board of Trustees
Brio Living Services and Affiliates

In performing audits in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audits.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audits in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audits, significant audit findings, and certain internal control-related matters that we identified during the audits.

Plante & Moran, PLLC

October 30, 2023

Brio Living Services and Affiliates

Consolidated Balance Sheet

June 30, 2023 and 2022

| | 2023 | 2022 |
|---|-----------------------|-----------------------|
| Assets | | |
| Current Assets | | |
| Cash | \$ 44,070,938 | \$ 23,182,210 |
| Resident accounts receivable - Net (Note 3) | 4,745,181 | 5,394,099 |
| Accounts receivable - Affiliates (Note 18) | 108,002 | 109,307 |
| Current portion of pledges receivable (Note 4) | 603,620 | 633,621 |
| Current portion of assets limited as to use (Note 5) | 30,932 | 78,700 |
| Other current assets | 1,989,349 | 1,885,444 |
| Total current assets | 51,548,022 | 31,283,381 |
| Assets Limited as to Use - Net of current portion (Note 5) | 63,677,031 | 62,425,804 |
| Property and Equipment - Net (Note 6) | 222,157,234 | 225,739,883 |
| Beneficial Interest in Trust | 1,428,404 | 1,413,795 |
| Pledges Receivable - Net of current portion (Note 4) | 1,632,604 | 1,978,153 |
| Right-of-use Asset - Net (Note 11) | 343,920 | 515,529 |
| Other Noncurrent Assets | | |
| Investment in and loans due from related organizations (Note 18) | 1,334,336 | 6,268,886 |
| Fair value of interest swap agreements (Note 10) | 150,229 | 32,967 |
| Other noncurrent assets | 204,389 | 198,401 |
| Total assets | \$ 342,476,169 | \$ 329,856,799 |

Brio Living Services and Affiliates

Consolidated Balance Sheet (Continued)

June 30, 2023 and 2022

| | 2023 | 2022 |
|--|-----------------------|-----------------------|
| Liabilities and Net Assets | | |
| Current Liabilities | | |
| Accounts payable | \$ 4,988,311 | \$ 3,791,951 |
| Current portion of long-term debt (Note 9) | 2,983,116 | 3,098,691 |
| Current portion of Holland facility lease liability (Note 11) | 223,139 | 207,529 |
| Current portion of refundable advances on life leases (Note 12) | 4,702,800 | 5,153,300 |
| Estimated third-party payor settlements | 287,301 | 982,189 |
| Accrued liabilities and other (Note 7) | 16,574,121 | 12,600,030 |
| Total current liabilities | 29,758,788 | 25,833,690 |
| Long-term Debt - Net of current portion (Note 9) | 96,162,646 | 99,223,498 |
| Holland Facility Lease Liability - Net of current portion (Note 11) | 235,360 | 461,673 |
| Other Long-term Liabilities | | |
| Deferred life lease income (Note 12) | 27,573,049 | 23,683,237 |
| Refundable advances on life leases - Net of current portion (Note 12) | 45,922,752 | 48,038,174 |
| Other long-term liabilities | 228,361 | 442,603 |
| Total other long-term liabilities | 73,724,162 | 72,164,014 |
| Total liabilities | 199,880,956 | 197,682,875 |
| Net Assets | | |
| Without donor restrictions | 98,779,361 | 96,088,691 |
| With donor restrictions (Notes 14 and 15) | 27,865,579 | 21,955,155 |
| Without donor restrictions - Noncontrolling interest | 15,950,273 | 14,130,078 |
| Total net assets | 142,595,213 | 132,173,924 |
| Total liabilities and net assets | \$ 342,476,169 | \$ 329,856,799 |

Brio Living Services and Affiliates

Consolidated Statement of Activities

Years Ended June 30, 2023 and 2022

| | 2023 | 2022 |
|--|---------------------|-----------------------|
| Operating Revenue | | |
| Net service revenue (Note 3) | \$ 155,228,731 | \$ 140,888,405 |
| Investment income | 1,579,085 | 4,512,176 |
| Life lease income (Note 12) | 4,728,606 | 4,343,644 |
| Contributions | 400,874 | 5,867,539 |
| CARES Act revenue (Note 22) | 759,996 | 2,157,783 |
| Other operating revenue | 5,448,515 | 3,559,155 |
| Net assets released from restrictions used in operations | 959,440 | 1,252,560 |
| Total operating revenue | <u>169,105,247</u> | <u>162,581,262</u> |
| Operating Expenses | | |
| Salaries and wages | 57,450,954 | 54,554,288 |
| Employee benefits and payroll taxes | 11,873,662 | 13,144,708 |
| Operating supplies and expenses | 8,046,636 | 7,879,970 |
| Professional services and consultant fees | 53,490,480 | 47,513,795 |
| Repairs and maintenance | 2,206,116 | 1,787,011 |
| Utilities | 4,187,278 | 3,753,595 |
| Depreciation | 15,950,684 | 16,589,951 |
| Interest | 3,953,806 | 4,127,142 |
| Property taxes | 1,729,699 | 1,911,029 |
| Amortization of right-of-use asset (Note 11) | 171,964 | 177,759 |
| Bad debt expense | 859,970 | 273,568 |
| Loss on disposal of property and equipment | 329,804 | - |
| Quality assurance assessment | 744,854 | 987,983 |
| Other | 7,044,133 | 7,065,897 |
| Total operating expenses | <u>168,040,040</u> | <u>159,766,696</u> |
| Operating Income | 1,065,207 | 2,814,566 |
| Nonoperating Income (Loss) | | |
| Unrealized gain (loss) on investments (Note 5) | 921,517 | (8,392,889) |
| Change in value of charitable gift annuities | (6,580) | (13,237) |
| Change in fair value of interest rate swap agreements (Note 10) | 117,262 | 351,751 |
| Gain (loss) from investments in joint ventures (Note 18) | 1,415,450 | (438,179) |
| Total nonoperating income (loss) | <u>2,447,649</u> | <u>(8,492,554)</u> |
| Excess of Revenue Over (Under) Expenses | 3,512,856 | (5,677,988) |
| Transfer to Affiliate | (488,681) | (150,428) |
| Net Assets Released from Restrictions for Capital Purposes | 1,486,690 | 408,200 |
| Increase (Decrease) in Net Assets without Donor Restrictions | <u>\$ 4,510,865</u> | <u>\$ (5,420,216)</u> |
| Amounts Attributable to Noncontrolling Interest and Controlling Interest | | |
| Consolidated increase (decrease) in net assets without donor restrictions attributable to: | | |
| Noncontrolling interest | \$ 1,820,195 | \$ 520,759 |
| Controlling interest | 2,690,670 | (5,940,975) |
| Consolidated increase (decrease) in net assets without donor restrictions | <u>\$ 4,510,865</u> | <u>\$ (5,420,216)</u> |

Brio Living Services and Affiliates

Consolidated Statement of Changes in Net Assets

Years Ended June 30, 2023 and 2022

| | Without Donor Restrictions - Controlling Interest | Without Donor Restrictions - Noncontrolling Interest | With Donor Restrictions | Total |
|--|--|---|----------------------------|-----------------------|
| Balance - July 1, 2021 | \$ 102,029,666 | \$ 13,609,319 | \$ 21,268,835 | \$ 136,907,820 |
| Excess of revenue (under) over expenses | (6,198,747) | 520,759 | - | (5,677,988) |
| Net assets released from restrictions for capital purposes | 408,200 | - | - | 408,200 |
| Transfer to affiliate | (150,428) | - | - | (150,428) |
| Restricted contributions | - | - | 5,140,139 | 5,140,139 |
| Restricted investment loss | - | - | (2,369,032) | (2,369,032) |
| Change in present value of pledges receivable | - | - | (371,153) | (371,153) |
| Change in value of beneficial interest in trusts | - | - | (52,874) | (52,874) |
| Net assets released from restrictions | - | - | (1,660,760) | (1,660,760) |
| Balance - June 30, 2022 | 96,088,691 | 14,130,078 | 21,955,155 | 132,173,924 |
| Excess of revenue over expenses | 1,692,661 | 1,820,195 | - | 3,512,856 |
| Net assets released from restrictions for capital purposes | 1,486,690 | - | - | 1,486,690 |
| Transfer to affiliate | (488,681) | - | - | (488,681) |
| Restricted contributions | - | - | 6,792,262 | 6,792,262 |
| Restricted investment income | - | - | 1,490,064 | 1,490,064 |
| Change in value of beneficial interest in trusts | - | - | 74,228 | 74,228 |
| Net assets released from restrictions | - | - | (2,446,130) | (2,446,130) |
| Balance - June 30, 2023 | \$ 98,779,361 | \$ 15,950,273 | \$ 27,865,579 | \$ 142,595,213 |

Brio Living Services and Affiliates

Consolidated Statement of Cash Flows

Years Ended June 30, 2023 and 2022

| | 2023 | 2022 |
|---|----------------------|----------------------|
| Cash Flows from Operating Activities | | |
| Increase (decrease) in net assets | \$ 10,421,289 | \$ (4,733,896) |
| Adjustments to reconcile increase (decrease) in net assets to net cash and restricted cash from operating activities: | | |
| Depreciation | 15,950,684 | 16,589,951 |
| Amortization of Holland facility finance lease | 171,964 | 177,759 |
| Net realized and unrealized (gain) loss on investments | (3,990,666) | 7,515,940 |
| Amortization of deferred debt issuance costs, discount, and premium | (144,943) | (154,253) |
| Bad debt expense | 859,970 | 273,568 |
| Amortization of deferred life lease income | (4,728,606) | (4,343,644) |
| Proceeds from deferred life leases | 5,780,532 | 5,274,990 |
| Refunds of deferred life leases | (691,366) | (621,083) |
| (Gain) loss from investment in joint ventures | (1,415,450) | 438,179 |
| Change in fair value of interest rate swap agreements | (117,262) | (351,751) |
| (Gain) loss on perpetual trust | (74,228) | 52,874 |
| Loss on disposal of property and equipment | 329,804 | - |
| Transfer to affiliate | 488,681 | 150,428 |
| Changes in operating assets and liabilities that (used) provided cash and restricted cash: | | |
| Resident accounts receivable | (211,052) | (716,576) |
| Accounts receivable - Affiliates | 1,305 | (3,229) |
| Pledges receivable | 375,550 | 216,154 |
| Other assets | (50,629) | 322,561 |
| Accounts payable | 1,196,360 | (1,291,056) |
| Accounts payable - Affiliates | - | (31,581) |
| Accrued and other liabilities | 3,126,223 | (2,987,755) |
| Estimated third-party settlements | - | (332,859) |
| Net cash and restricted cash provided by operating activities | 27,278,160 | 15,444,721 |
| Cash Flows from Investing Activities | | |
| Purchase of property and equipment | (12,697,839) | (9,243,984) |
| Purchases of investments | (3,579,364) | (22,884,437) |
| Proceeds from sale and maturities of investments | 8,316,946 | 17,094,651 |
| Payments on notes receivable | 350,000 | 47,208 |
| Proceeds from sale of membership in Silver Maples of Chelsea | 6,000,000 | - |
| Net cash and restricted cash used in investing activities | (1,610,257) | (14,986,562) |
| Cash Flows from Financing Activities | | |
| Principal payments on long-term debt | (3,031,484) | (5,456,656) |
| Proceeds from refundable life lease obligations | 6,107,558 | 5,901,173 |
| Refunds of refundable life lease obligations | (4,991,248) | (3,759,098) |
| Payments on Holland facility lease liability | (210,703) | (193,943) |
| Change in other long-term liabilities | (214,242) | 3,310 |
| Transfer to affiliate | (488,681) | (150,428) |
| Net cash and restricted cash used in financing activities | (2,828,800) | (3,655,642) |
| Net Increase (Decrease) in Cash and Restricted Cash | 22,839,103 | (3,197,483) |
| Cash and Restricted Cash - Beginning of year | 25,882,887 | 29,080,370 |
| Cash and Restricted Cash - End of year | \$ 48,721,990 | \$ 25,882,887 |

See notes to consolidated financial statements.

Brio Living Services and Affiliates

Consolidated Statement of Cash Flows (Continued)

Years Ended June 30, 2023 and 2022

| | <u>2023</u> | <u>2022</u> |
|--|-----------------------------|-----------------------------|
| Classification of Cash and Restricted Cash | | |
| Cash | \$ 44,070,938 | \$ 23,182,210 |
| Restricted cash in assets limited as to use | <u>4,651,052</u> | <u>2,700,677</u> |
| Total cash and restricted cash | <u>\$ 48,721,990</u> | <u>\$ 25,882,887</u> |
| Supplemental Cash Flow Information - Cash paid for interest | \$ 3,995,371 | \$ 3,883,854 |

Note 1 - Nature of Business

United Methodist Retirement Communities, Inc. and Affiliates d/b/a Brio Living Services and Affiliates (the "Organization") is a faith-based organization dedicated to Christian, compassionate, and creative responses to the provision of health care, housing, and supportive services to older adults. The Organization, governed by a board of trustees, provides housing, health care, and other related services to residents.

The following organizations are affiliated with the Organization and have been consolidated in accordance with accounting principles generally accepted in the United States of America:

- United Methodist Retirement Communities, Inc. d/b/a Brio Living Services (Brio) was established to provide housing, health care, memory care, and other related services to residents through the operation of a continuing care retirement community in Chelsea, Michigan (Chelsea Retirement Community) and independent living cottages in Dexter, Michigan (Cedars of Dexter).
- United Methodist Retirement Communities, Inc. and Porter Hills Foundation (the "Foundation") is a Michigan nonprofit organization established to control and manager the unrestricted and donor-restricted investments for the benefit of Brio. Brio is the sole corporate member of the Foundation.
- Porter Hills Presbyterian Village, Inc. (Porter Hills) was established to provide housing, health care, memory care, and other related services to residents through the operation of a continuing care retirement community in Grand Rapids, Michigan. Brio is the sole corporate member of Porter Hills Presbyterian Village, Inc.
- Porter Hills Home Health Services West (Home Health) was established to provide skilled home care to residents of the western Michigan area. Porter Hills is the sole corporate member of Home Health.
- Cook Valley Estates (Cook Valley) was established during the year ended June 30, 1999 to provide independent housing for the elderly in Grand Rapids, Michigan. Cook Valley Estates functions under Porter Hills Presbyterian Village, Inc.'s federal ID. Porter Hills is the sole corporate member of Cook Valley.
- Meadowlark Retirement Community (Meadowlark) was purchased during the year ended June 30, 1998 to provide assisted living care, memory care, and independent living for the elderly in Sparta, Michigan. Porter Hills is the sole corporate member of Meadowlark.
- Detroit Affordable Assisted Living Limited Dividend Housing Association Limited Partnership (DAAL) was formed as a limited partnership on February 25, 2010 under the laws of the Michigan Uniform Partnership Act, as regulated by the Michigan State Housing Development Authority (MSHDA), for the purpose of constructing and operating a rental housing project. DAAL commenced operations in March 2013. DAAL is an 80-unit elderly affordable assisted living facility in Detroit, Michigan. DAAL has qualified for and been allocated low-income housing tax credit as of May 10, 2011 pursuant to Internal Revenue Code Section 42. The Organization is a 0.0051 percent general partner in DAAL. The Organization controls the major operating and financial policies of DAAL. Under the terms of a Regulatory Agreement executed in connection with obtaining a HOME loan, MSHDA regulates rental rates and distributions to owners. The Regulatory Agreement contains requirements, including operating policies, maintaining a reserve fund for replacement, maintaining an operating insurance escrow, and limiting distributions to owners.

Note 1 - Nature of Business (Continued)

- Washtenaw PACE, Inc. d/b/a Huron Valley PACE (Huron Valley PACE); The Cascade PACE, Inc. d/b/a Thome PACE (Thome PACE); and LifeCircles, Inc. (LifeCircles) are all Michigan nonprofit organizations that operate Programs of All-inclusive Care for the Elderly (PACE) in Michigan in the Ypsilanti, Jackson, Muskegon, and Holland areas and communities surrounding them. Once an individual has been enrolled in a PACE, all of his or her medical needs must be provided, according to the participant plan, through the staff of the PACE and its network of providers. The Organization has a 100 percent and 80 percent controlling financial interest in Huron Valley PACE and Thome PACE, respectively. Porter Hills Presbyterian Villages, Inc. has a 53.2 percent controlling interest in LifeCircles. The Organization has guaranteed approximately \$4,100,000 and \$2,200,000 of indebtedness incurred by Huron Valley PACE and Thome PACE, respectively. Huron Valley PACE, Thome PACE, and LifeCircles commenced operations in March 2014, March 2016, and May 2007, respectively.
- Bailey's Grove Retirement Community, Inc. (Bailey's Grove); Sparta Retirement Community, Inc. d/b/a Harvest Way Retirement Community, Inc. (Harvest Way); Senora Woods Retirement Community, Inc. d/b/a Oak Ridge Retirement Community, Inc. (Oak Ridge); River Grove Retirement Community, Inc. (River Grove); Station Creek Retirement Community, Inc. (Station Creek); and Walker Meadow Retirement Community, Inc. (Walker Meadow) (collectively, the "HUDs"), of which the Porter Hills Presbyterian Village, Inc. is the sole member of each, were established to provide independent housing for the elderly in western Michigan. The HUDs operate under Section 202 of the National Housing Act and are regulated by the U.S. Department of Housing and Urban Development (U.S. HUD) with respect to rental charges and operating methods. A Regulatory Agreement with U.S. HUD was signed in connection with the mortgage note.
- Porter Hills at Home d/b/a Avenues (Avenues by Porter Hills) was established during the year ended June 30, 2012 as a membership program for the elderly of the western Michigan area who want to live at home and have services come to them. Avenues by Porter Hills is a wholly owned subsidiary of Porter Hills.
- UMRCPH, Inc. was established on November 15, 2019 to provide management support for the Organization.
- The Organization includes entities that compose an obligated group, United Methodist Retirement Communities, Inc. d/b/a Brio Living Services Obligated Group (the "Obligated Group"), as defined by the master trust indenture, amended and restated as of September 1, 2013, which includes the accounts of the following entities: Brio, the Foundation, Porter Hills, Home Health, Cook Valley, and Meadowlark.

The Organization is also affiliated with the following entities, which are not required to be consolidated in accordance with accounting principles generally accepted in the United States of America; the investment in these entities is accounted for in the Organization's consolidated financial statements under the equity method:

- Silver Maples of Chelsea (SMOC) is a Michigan nonprofit organization that provides housing and assisted living services to residents through the operation of a retirement facility in Chelsea, Michigan. The Organization was a 50 percent member of SMOC. During the year ended June 30, 2023, the Organization sold its membership to the other 50 percent member of SMOC.
- Sylvan Pines Limited Dividend Housing Associated LLC (Sylvan Pines) is an affordable housing project with which the Organization has a management agreement. The Organization is a 1 percent member of Sylvan Pines.

Note 1 - Nature of Business (Continued)

- VOANS Senior Community Care of Michigan, Inc. (Lansing PACE) is a Michigan nonprofit organization that operates a PACE in Lansing, Michigan and counties surrounding Lansing. Once an individual has been enrolled in a PACE, all of his or her medical needs must be provided, according to the participant plan, through the staff of the PACE and its network of providers. The Organization is a 20 percent member of Lansing PACE. Lansing PACE commenced operations in April 2015.
- Emmanuel Hospice is a joint venture agreement with St. Ann's Home, Inc.; Clark Retirement Communities, Inc.; and Sunset Manor, Inc. This joint venture provides hospice services to residents of the western Michigan area. Porter Hills Presbyterian Village, Inc. is an 18 percent member of Emmanuel Hospice.
- EHCO Group, LLC d/b/a Tandem 365 (Tandem 365) is a joint venture agreement with Clark Retirement Communities Inc.; Holland Home; Life EMS; and Sunset Manor, Inc. This joint venture partners with insurance companies insuring individuals in western Michigan to provide assistance to the individuals with health care coordination and other health care needs. Porter Hills Presbyterian Village, Inc. is a 20 percent member.
- Thome Rivertown Neighborhood Senior Non-Profit Housing Corporation d/b/a Rivertown Senior Apartments, of which the Organization is a 50 percent owner

Note 2 - Significant Accounting Policies

Use of Estimates

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Cash

The Organization maintains cash balances at several banks. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. During the years ended June 30, 2023 and 2022, the Organization had cash balances that exceeded the insured limits.

Resident Accounts Receivable

Accounts receivable for residents, insurance companies, and governmental agencies are based on net charges. An allowance for uncollectible accounts is established based on an aggregate basis by using historical write-off rate factors applied to unpaid accounts based on aging. Loss-rate factors are based on historical loss experience and adjusted for economic conditions and other trends affecting the Organization's ability to collect outstanding amounts. All amounts deemed to be uncollectible are charged against the allowance for doubtful accounts in the period that determination is made. Accounts receivable for residents at July 1, 2021 were \$4,951,091.

Note 2 - Significant Accounting Policies (Continued)

Assets Limited as to Use

Assets limited as to use include assets designated by the board of trustees to fund benevolent care, future capital purchases, and endowment assets, which include amounts over which the board retains control and may, at its discretion, subsequently use for other purposes. Also included are unexpended assets that are time or purpose restricted by donors. Assets limited as to use also include deposits to a bond debt services reserve and bond sinking funds for the Series 2020, 2019, and 2013 limited obligation revenue bonds and deposits to regulatory reserves, as required by the DAAL and HUD Regulatory Agreements. The bond agreements required that assets be set aside for the payment of principal and interest related to the bonds. Assets limited as to use also include deposits made on future entrance fee contracts.

Investments

Investments in mutual funds and equity securities with readily determinable fair values and all investments in debt securities are measured at fair value in the consolidated balance sheet and are considered trading securities. Fair value is primarily based on quoted market prices. Alternative investments in multistrategy and hedge funds are measured at net asset value (NAV) of the investment companies. Investment income or loss, including realized and unrealized gains and losses on investments, interest, and dividends, is included as a component of the change in net assets without donor restrictions unless the income or loss is restricted by donor or law.

Risks and Uncertainties

The Organization invests in various investment securities. Investment securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the consolidated balance sheet.

Pledges Receivable

Pledges receivable include unconditional promises to give that are expected to be collected in future years. The pledges are recorded as contributions with donor restrictions at the present value of future cash flows. The discounts on the pledged amounts approximate current market rates at initial recognition. Amortization of the discounts is reported as contributions in the net assets with donor restrictions class.

Property and Equipment

Property and equipment are recorded at cost. Donated property and equipment are recorded at the estimated fair market value at the time of donation. Depreciation is computed principally on the straight-line basis over the estimated useful lives of the assets. Interest cost incurred on borrowed funds during the period of construction of capital assets is capitalized as a component of the cost of acquiring those assets. Costs of maintenance and repairs are charged to expense when incurred.

Interest Rate Swaps

Interest rate swaps are recognized as assets or liabilities at fair value. Realized gains and losses on interest rate swaps are classified as a component of change in net assets without donor restrictions.

Note 2 - Significant Accounting Policies (Continued)

Debt Issuance Costs and Bond Issuance Premium

Deferred financing fees and a bond issuance premium were incurred by the Organization in connection with obtaining the bond financing. Debt issuance costs are recorded as a reduction to long-term debt and are amortized as an increase to interest expense ratably over the term of the debt. Debt issuance costs net of accumulated amortization are \$1,952,509 and \$2,290,805 at June 30, 2023 and 2022, respectively. Bond issuance premium net of accumulated amortization is \$5,765,669 and \$6,232,141 at June 30, 2023 and 2022, respectively. Amortization costs totaling \$144,943 and \$154,253 for 2023 and 2022, respectively, related to debt issuance costs are included in interest expense in the consolidated statement of activities. The bond issuance premium is recorded as an increase to long-term debt and is amortized as a reduction to interest expense ratably over the term of the debt.

Classification of Net Assets

Net assets of the Organization are classified based on the presence or absence of donor-imposed restrictions.

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions or for which the donor-imposed restrictions have expired or been fulfilled. Net assets in this category may be expended for any purpose in performing the primary objectives of the Organization.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, where the donor has stipulated the funds be maintained in perpetuity.

Earnings, gains, and losses on donor-restricted net assets are classified as net assets without donor restrictions unless specifically restricted by the donor or by applicable state law.

Net Service Revenue

Resident care service revenue is reported at the amount that reflects the consideration to which the Organization expects to be entitled in exchange for services provided. These amounts are due from residents or third-party payors. The Organization considers any amounts not collected to represent an impairment loss or bad debt. Performance obligations are determined based on the nature of the services provided by the Organization. The majority of the Organization's health care services represents a bundle of services that are not capable of being distinct and, as such, are treated as a single performance obligation satisfied over time as services are rendered.

Brio, Porter Hills, Home Health, Cook Valley, and Meadowlark

The Organization has concluded that each day that a resident receives services represents a separate contract and performance obligation based on the fact that residents have unilateral rights to terminate the contract with either advanced notice or a change in care needs with no penalty or compensation due. The Organization recognizes revenue under the residency agreements based upon the predominant component, either the lease or nonlease component, of the contracts rather than allocating the consideration and separately accounting for it. The Organization has elected the practical expedient allowed under FASB Accounting Standards Codification (ASC) 842-10-15-42 and has concluded that the nonlease components of the agreements with respect to its communities are the predominant component of the contracts; therefore, the Organization recognizes revenue for these residency agreements under ASC 606. The nonlease components consist of access to health care services, as needed; food; housekeeping; laundry; and other services.

The Organization also provides certain ancillary services that are not included in the bundle of services and, as such, are treated as separate performance obligations satisfied over time as the services are rendered.

Note 2 - Significant Accounting Policies (Continued)

Entrance fee contracts generally contain two payment streams: the entrance fees and the monthly fees. Both the entrance fees and monthly fees are specified in the contract with the resident. The entrance fees are fixed amounts paid at the time the contract is signed and the resident takes occupancy. Entrance fees are a combination of refundable and nonrefundable.

Refundable entrance fees are those entrance fees that are guaranteed to be refunded regardless of when the contract is terminated. The refundable portion of entrance fees is not included in the transaction price, as the Organization expects to refund those amounts to residents. Nonrefundable entrance fees are those entrance fees that are refundable on a decreasing basis for a fixed period of time, at which point the entrance fees become nonrefundable and would be considered part of the transaction price.

The nonrefundable portion of the entrance fees represents a right to the resident of access to future services. This right is deemed to be the Organization's performance obligation. The nonrefundable portion is recorded as deferred revenue from entrance fees and is amortized to income using a time-based measurement to recognize revenue over the expected estimated resident life, beginning with the move-in date through the estimated remaining life of a resident.

The Organization recognizes the monthly fee component of entrance fees as revenue when the services for the month are performed (that is, the Organization satisfies the performance obligation).

The Organization determines the transaction price based on contractually agreed-upon amounts or rates. Variable consideration related to settlements is addressed below.

A summary of the payment arrangements with major third-party payors is as follows:

- **Medicare** - Services rendered to Medicare program beneficiaries are paid at prospectively determined rates based upon clinical assessments completed by the Organization that are subject to review and final approval by Medicare.
- **Medicaid** - Beginning on October 1, 2021, Medicaid reimburses the Organization for routine service costs on a per diem basis, retrospectively determined. Prior to October 1, 2021, Medicaid reimbursed the Organization for routine services costs on a per diem basis, prospectively determined. The Medicaid payment is a cost-based reimbursement system that also includes a quality assurance supplement (QAS). The QAS is a reimbursement based on Medicaid occupancy and is related to the provider tax assessed to nursing homes.
- **Other** - Payment agreements with certain commercial insurance carriers, health maintenance organizations, and preferred provider organizations provide for payment using prospectively determined rates per diem, discounts from established charges, and prospectively determined daily rates.

Huron Valley PACE, Thome PACE, and LifeCircles

Huron Valley PACE, Thome PACE, and LifeCircles contract Michigan Department of Community Health (MDCH) and Centers for Medicare & Medicaid Services (CMS) to provide Medicare and Medicaid services to participants who meet the following criteria:

- The participant is at least 55 years of age.
- The participant resides in the approved geographic area of the respective organization.
- The participant is certified as meeting the State of Michigan criteria for a nursing facility level of care.
- The participant will be able to remain safe in his or her home.

Note 2 - Significant Accounting Policies (Continued)

Performance obligations are determined based on Huron Valley PACE's, Thome PACE's, and LifeCircles' commitment to provide ongoing services and care coordination as they are needed by enrolled participants and, as such, are treated as a single performance obligation satisfied over time. Huron Valley PACE, Thome PACE, and LifeCircles have concluded that each month that a participant is eligible to receive services under the contract represents a separate contract and performance obligation based on the fact that participants have unilateral rights to terminate the contract after each month with no penalty or compensation due.

Huron Valley PACE, Thome PACE, and LifeCircles determine the transaction price based on contractually agreed-upon amounts or rates. Under the terms of the contracts, program service fees are collected for those participants who were enrolled in the program prior to the monthly cutoff. After the cutoff, participants are considered enrolled in the following month. MDCH will review and adjust payments semiannually based on the enrollment guidelines for the previous 12-month period. Service fees are based on set capitated rates determined annually by MDCH and CMS, prospectively set based on the collective historical frailty factor of enrollees. Under the contracts with the MDCH and CMS, Huron Valley PACE, Thome PACE, and LifeCircles are responsible for providing care, as described within the contracts, above that which is covered by the capitated rate. Huron Valley PACE, Thome PACE, and LifeCircles make an initial and ongoing evaluation of a participant's creditworthiness or obtain third-party verification of payment coverage and, as such, consider the credit risks they assume and any billed amounts not expected to be collected from participants or third parties for services rendered to represent bad debt expense. During the year ended June 30, 2023, Huron Valley PACE, Thome PACE, and LifeCircles received a one-time rate settlement from the State of \$899,333, \$759,672, and \$1,394,195, respectively, related to services provided to participants during the COVID-19 pandemic, which is recorded within net service revenue within the consolidated statement of activities.

The Organization

Laws and regulations governing the Medicare and Medicaid programs are complex and subject to interpretation. Management believes it is in compliance with all applicable laws and regulations and is not aware of any pending or threatened investigations involving allegations of potential wrongdoings. While no such regulatory inquiries have been made, compliance with such laws and regulations can be subject to future government review and interpretation. Noncompliance with such laws and regulations may result in significant regulatory action, including fines, penalties, and exclusion from the Medicare and Medicaid programs.

Variable consideration may also exist in the form of settlements with third-party payors as a result of retroactive adjustments due to audits, reviews, or investigations. These settlements are estimated based on the terms of the payment agreement with the payor, correspondence from the payor, and the Organization's historical settlement activity. The Organization has not applied a constraint to the transaction price for settlement estimates, as the Organization has determined that it is not probable that a significant reversal in the amount of the cumulative revenue recognized would occur in the future.

The Organization has applied the practical expedient provided by Financial Accounting Standards Board (FASB) Accounting Standards Codification 340-40-25-4, and all incremental customer contract acquisition costs are expensed as they are incurred, as the costs are insignificant.

The Organization has elected the practical expedient allowed under FASB ASC 606-10-32-18 and does not adjust the promised amount of consideration from residents and third-party payors for the effects of a significant financing component due to the Organization's expectation that the period between the time the service is provided to a resident and the time that the resident or a third-party payor pays for that service will be one year or less. However, the Organization does, in certain instances, enter into payment agreements with residents that allow payments in excess of one year. For those cases, the financing component is not deemed to be significant to the contract.

Note 2 - Significant Accounting Policies (Continued)

Contributions

Unconditional promises to give cash and other assets to the Organization are reported at fair value at the date the promise is received. Conditional promises to give and indications of intentions to give are reported at fair value at the date the gift is received. The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statement of changes in net assets as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the year in which the contributions are received are reported as unrestricted contributions in the accompanying financial statements.

Grant Revenue

Revenue received for grants is considered a nonexchange transaction and is recognized as the conditions of the grants have been met. Grant funding received in advance of conditions being met is recorded as deferred revenue.

Excess of Revenue Over (Under) Expenses

Excess of revenue over (under) expenses is considered the performance indicator in these financial statements. Changes in net assets without donor restrictions, which are excluded from excess of revenue over (under) expenses, consistent with industry practice, include, when applicable, transfers from (to) affiliates and net assets released from restrictions for capital purchases.

Income Taxes

No provision for income taxes has been included in the financial statements since the Organization is exempt from such taxes under Section 501(c)(3) of the Internal Revenue Code.

Charity Care

The Organization provides care to residents who meet certain criteria under its benevolent care policy without charge or at amounts less than its established rates. The Organization maintains records to identify and monitor the level of benevolent care it provides. The costs associated with benevolent care services include both direct costs and estimated indirect costs, as calculated by management. The level of benevolent care provided by the Organization, which represents the difference between the estimated cost of providing care and the payments received for services rendered, was approximately \$814,000 and \$1,082,000 for the years ended June 30, 2023 and 2022, respectively.

In addition, under arrangements with various governmental insurance programs, the Organization provides significant care to the local indigent population for which reimbursement for services rendered is generally less than the cost of providing such services. The Organization recognizes net service revenue to the extent of the Medicaid contractual rates. The difference between recognized net service revenue for Medicaid residents based upon established private-pay rates and the Medicaid contractual rates was approximately \$2,990,000 and \$2,790,000 during the years ended June 30, 2023 and 2022, respectively.

Notes to Consolidated Financial Statements

June 30, 2023 and 2022

Note 2 - Significant Accounting Policies (Continued)

Functional Allocation of Expenses

Costs of providing general health care and support services have been reported on a functional basis in Note 20. The Organization provides general health care services to residents within its geographic location, including skilled nursing services, home care, rehabilitation, assisted living, and independent living. The consolidated financial statements report certain categories of expenses that are attributable to more than one function. These expenses are allocated based on reasonable estimates. The expenses that are allocated are salaries and wages and employee benefits and payroll taxes based on time and effort, as well as depreciation, which is allocated on a square-footage basis. Although the methods of allocation are considered appropriate, other methods could be used that would produce different amounts.

Upcoming Accounting Pronouncements

In March 2020, the FASB issued ASU No. 2020-04, *Reference Rate Reform (Topic 848)*. The standard provides optional expedients and exceptions for applying generally accepted accounting principles to contracts, hedging relationships, and other transactions affected by reference rate reform if certain criteria are met. The standard applies only to contracts, hedging relationships, and other transactions that reference LIBOR or other reference rates expected to be discontinued because of reference rate reform. The standard is effective for March 12, 2020 through December 31, 2024.

In June 2016, the Financial Accounting Standards Board issued Accounting Standards Update (ASU) No. 2016-13, *Financial Instruments - Credit Losses: Measurement of Credit Losses on Financial Instruments*. The ASU includes changes to the accounting and measurement of financial assets, including the Organization's accounts receivable, by requiring the Organization to recognize an allowance for all expected losses over the life of the financial asset at origination. This is different from the current practice where an allowance is not recognized until the losses are considered probable. The new guidance will be effective for the Organization's year ending June 30, 2024. Upon adoption, the ASU will be applied using a modified retrospective transition method to the beginning of the earliest period presented. The Organization does not anticipate a material impact to the consolidated financial statements as a result of the adoption of the standard.

Subsequent Events

The consolidated financial statements and related disclosures include evaluation of events up through and including October 30, 2023, which is the date the consolidated financial statements were available to be issued.

Note 3 - Resident Accounts Receivable and Net Service Revenue

The details of resident accounts receivable as of June 30 are set forth below:

| | <u>2023</u> | <u>2022</u> |
|--|---------------------|---------------------|
| Resident accounts receivable | \$ 5,988,877 | \$ 5,716,280 |
| Less allowance of uncollectible accounts | <u>(1,243,696)</u> | <u>(322,181)</u> |
| Net resident accounts receivable | <u>\$ 4,745,181</u> | <u>\$ 5,394,099</u> |

Notes to Consolidated Financial Statements

June 30, 2023 and 2022

Note 3 - Resident Accounts Receivable and Net Service Revenue (Continued)

The Organization provides services without collateral to residents, most of whom are local residents and are insured under third-party payor agreements. The composition of receivables from residents and third-party payors was as follows:

| | <u>2023</u> | <u>2022</u> |
|---------------------------------|--------------|--------------|
| Medicare and Medicare Advantage | 40 % | 33 % |
| Medicaid | 13 | 13 |
| Private | <u>47</u> | <u>54</u> |
| Total | <u>100 %</u> | <u>100 %</u> |

The Organization disaggregates revenue from contracts with customers by payor types and service lines. The Organization has determined that the disaggregation of revenue into these categories achieves the disclosure objective to depict the nature, amount, timing, and uncertainty of revenue and cash flows are affected by economic factors. Tables providing details of these factors are presented below.

The composition of net service revenue by primary payor for the years ended June 30 is as follows:

| | <u>2023</u> | <u>2022</u> |
|---------------------------------|-----------------------|-----------------------|
| Private | \$ 48,188,565 | \$ 45,052,170 |
| Medicaid | 51,153,240 | 45,145,916 |
| Medicare and Medicare Advantage | <u>55,886,926</u> | <u>50,690,319</u> |
| Total net service revenue | <u>\$ 155,228,731</u> | <u>\$ 140,888,405</u> |

Revenue from residents' deductibles and coinsurance is included in the categories presented above based on the primary payor.

The composition of net service revenue based on the Organization's lines of business for the years ended June 30 is as follows:

| | <u>2023</u> | <u>2022</u> |
|--------------------|-----------------------|-----------------------|
| Independent living | \$ 20,151,912 | \$ 18,231,413 |
| Assisted living | 23,085,604 | 21,851,987 |
| Skilled nursing | 20,556,842 | 20,824,656 |
| Home health care | 3,077,804 | 3,143,407 |
| PACE services | <u>88,356,569</u> | <u>76,836,942</u> |
| Total | <u>\$ 155,228,731</u> | <u>\$ 140,888,405</u> |

Note 4 - Pledges Receivable

Pledges receivable consist of unconditional promises to give as follows as of June 30:

| | <u>2023</u> | <u>2022</u> |
|---------------------------|---------------------|---------------------|
| Amounts due in: | | |
| Less than one year | \$ 603,620 | \$ 633,621 |
| One to five years | 677,574 | 787,772 |
| More than five years | 1,676,008 | 1,981,180 |
| Less allowance | (150,089) | (198,425) |
| Less unamortized discount | <u>(570,889)</u> | <u>(592,374)</u> |
| Total | <u>\$ 2,236,224</u> | <u>\$ 2,611,774</u> |

Notes to Consolidated Financial Statements

June 30, 2023 and 2022

Note 4 - Pledges Receivable (Continued)

Promises due in one to five years were discounted using a rate of 3.5 percent at June 30, 2023 and 2022. Promises due in more than five years were discounted using the 10-year Treasury rate (3.81 and 2.97 percent at June 30, 2023 and 2022, respectively). Promises due in less than one year were not discounted.

Note 5 - Assets Limited as to Use

Assets limited as to use have been designated by the board of trustees for specific purposes or included in endowment funds. The balance of assets held in these funds as of June 30 is summarized in the following schedule:

| | <u>2023</u> | <u>2022</u> |
|---|----------------------|----------------------|
| Cash and investments designated by the board of trustees for various purposes, including benevolent care, capital outlay, endowment assets, and other | \$ 30,252,348 | \$ 35,389,459 |
| Purpose-restricted assets - Donor restrictions for specific programs or capital improvements | 7,171,473 | 3,041,855 |
| Permanently restricted endowment funds | 17,029,479 | 14,887,731 |
| Debt service reserve fund, Series 2013 limited obligation revenue bonds | 730,550 | 757,793 |
| Debt service reserve fund, Series 2019 limited obligation revenue bonds | 1,789,592 | 1,733,487 |
| Debt service reserve fund, Series 2020 limited obligation revenue bonds | 4,097,237 | 4,068,318 |
| Reserves for regulatory requirement | 2,367,450 | 2,223,779 |
| Life lease escrow | 264,888 | 243,431 |
| Under escrow agreement - Held for Avenues by Porter Hills entrance fees | 4,946 | 158,651 |
| Total assets limited as to use | <u>63,707,963</u> | <u>62,504,504</u> |
| Less current portion | <u>30,932</u> | <u>78,700</u> |
| Total long-term assets limited as to use | <u>\$ 63,677,031</u> | <u>\$ 62,425,804</u> |

Assets limited as to use, stated at fair value (as further disclosed in Note 17), at June 30 include the following:

| | <u>2023</u> | <u>2022</u> |
|--|----------------------|----------------------|
| Cash | \$ 4,651,052 | \$ 2,700,677 |
| Cash reserves for regulatory requirement | 2,367,450 | 2,223,779 |
| Domestic equity investments | 16,116,995 | 13,800,738 |
| International equity investments | 10,416,607 | 9,391,583 |
| Debt investments | 24,345,381 | 28,669,731 |
| Multistrategy and hedge funds | 5,810,478 | 5,717,996 |
| Total | <u>\$ 63,707,963</u> | <u>\$ 62,504,504</u> |

Notes to Consolidated Financial Statements

June 30, 2023 and 2022

Note 5 - Assets Limited as to Use (Continued)

Investment income (loss) and realized and unrealized gains (losses) on investments are reported as follows for the years ended June 30:

| | <u>2023</u> | <u>2022</u> |
|--|---------------------|-----------------------|
| Interest and dividend income - Without donor restrictions | \$ 1,047,385 | \$ 996,863 |
| Interest and dividends - With donor restrictions | 454,692 | 420,923 |
| Net realized gain on sale of investments - Without donor restrictions | 669,861 | 3,666,904 |
| Net realized gain on sale of investments - With donor restrictions | 441,255 | 2,164,254 |
| Net unrealized gain (loss) on investments - Without donor restrictions | 921,517 | (8,392,889) |
| Net unrealized gain (loss) on investments - With donor restrictions | 594,117 | (4,954,209) |
| Investment advisory fees - Without donor restrictions | <u>(138,161)</u> | <u>(151,591)</u> |
| Total investment income (loss) | <u>\$ 3,990,666</u> | <u>\$ (6,249,745)</u> |

Note 6 - Property and Equipment

Property and equipment as of June 30 are summarized as follows:

| | <u>2023</u> | <u>2022</u> | Depreciable Life - Years |
|-------------------------------------|-----------------------|-----------------------|-----------------------------|
| Land and land improvements | \$ 21,364,600 | \$ 22,881,971 | 0-20 |
| Buildings and building improvements | 325,796,763 | 330,188,337 | 10-40 |
| Furniture, fixtures, and equipment | 45,730,746 | 66,703,217 | 5-10 |
| Construction in progress | <u>1,533,037</u> | <u>1,788,216</u> | - |
| Total cost | 394,425,146 | 421,561,741 | |
| Accumulated depreciation | <u>172,267,912</u> | <u>195,821,858</u> | |
| Net property and equipment | <u>\$ 222,157,234</u> | <u>\$ 225,739,883</u> | |

As of June 30, 2023, the Organization is in a construction contract with total capital commitments of approximately \$800,000.

Note 7 - Accrued Liabilities

The following is the detail of accrued liabilities:

| | <u>2023</u> | <u>2022</u> |
|---|----------------------|----------------------|
| Accrued salaries and wages | \$ 1,081,526 | \$ 789,087 |
| Accrued employee benefits and payroll taxes | 1,112,849 | 1,667,779 |
| Accrued interest | 1,210,715 | 1,105,157 |
| Accrued health care claims | 3,821,264 | 4,231,488 |
| Other accrued liabilities | <u>9,347,767</u> | <u>4,806,519</u> |
| Total | <u>\$ 16,574,121</u> | <u>\$ 12,600,030</u> |

Notes to Consolidated Financial Statements

June 30, 2023 and 2022

Note 8 - Line of Credit

Under a line of credit agreement with a financial institution, the Organization has available borrowings of \$10,000,000. Borrowings are collateralized by certain building, land, and investments of the Organization. The agreement expired on September 24, 2023. Management is in the process of extending the agreement with the bank. Interest accrued monthly at 190 basis points above the one-month LIBOR, with an effective rate of 7.12 and 3.69 percent at June 30, 2023 and 2022, respectively. The line of credit agreement balance fluctuates between zero and fully drawn throughout the year based on the needs of the Organization, with no outstanding balance as of June 30, 2023 and 2022.

Thome PACE

Under a line of credit agreement with a bank, the Organization has available borrowings of \$250,000 at June 30, 2023 and 2022. At June 30, 2023, the related line of credit bore interest at prime plus 50 basis (effectively 8.75 percent), with a maturity date of December 31, 2023. At June 30, 2022, the related line of credit bore interest at prime plus 150 basis (effectively 6.25 percent). The line of credit is collateralized by all real and personal property and accounts receivable of the Organization. There were no outstanding borrowings on the line of credit at June 30, 2023 and 2022.

Note 9 - Long-term Debt

Long-term debt at June 30 is as follows:

| | 2023 | 2022 |
|---|--------------|--------------|
| Series 2012 Economic Development Corporation of the Village of Chelsea Limited Obligation Refunding Revenue Bonds (the "Series 2012 Bonds"), collateralized by all assets of the Obligated Group, with a final maturity of November 15, 2027. Concurrent with the issuance of the Series 2012 Bonds, a bank purchased the Series 2012 Bonds pursuant to a bond owner agreement. Under the terms of the bond owner agreement, interest is payable monthly at a variable rate equal to 65 percent of the London Interbank Offered Rate (LIBOR) index plus 153 basis points (effectively 4.39 and 2.16 percent at June 30, 2023 and 2022, respectively), plus monthly principal payments ranging from \$55,000 to \$70,000. Effective July 1, 2023, the LIBOR index was replaced with the daily simple Secured Overnight Financing Rate (SOFR) plus 11 basis points. | | |
| An interest rate swap, as described in Note 10, was entered into that synthetically fixes the interest rate on 50 percent of the outstanding principal balance of the Series 2012 Bonds. The interest rate swap expires on November 15, 2027 | \$ 3,420,000 | \$ 4,100,000 |
| Series 2013 Michigan Strategic Fund Limited Obligation Revenue Refunding Bonds (the "Series 2013 Bonds"), collateralized by all assets of the Obligated Group. Interest is due in semiannual installments at a fixed rate of 6.25 percent, plus annual principal payments ranging from \$440,000 to \$760,000 beginning in 2034 through the final maturity date of November 15, 2043 | 5,875,000 | 5,875,000 |

Notes to Consolidated Financial Statements

June 30, 2023 and 2022

Note 9 - Long-term Debt (Continued)

| | 2023 | 2022 |
|--|--------------|--------------|
| Series 2014 Economic Development Corporation of the City of Dexter Limited Obligation Refunding Revenue Bonds (the "Series 2014 Bonds"), collateralized by all assets of the Obligated Group, with a final maturity of January 1, 2041 and subject to a mandatory tender date of December 16, 2024. Concurrent with the issuance of the Series 2014 Bonds, a bank purchased the Series 2014 Bonds pursuant to a bond owner agreement. Under the terms of the bond owner agreement, interest is payable monthly at a variable rate equal to 67 percent of the LIBOR index plus 164 basis points (effectively 4.59 and 2.30 percent at June 30, 2023 and 2022, respectively), plus monthly principal payments ranging from approximately \$30,000 to \$52,000. Effective July 1, 2023, the LIBOR index was replaced with daily simple SOFR plus 11 basis points. | | |
| An interest rate swap, as described in Note 10, was entered into that synthetically fixes the interest rate on 50 percent of the outstanding principal balance of the Series 2014 Bonds. The interest rate swap expires on December 5, 2024 | \$ 8,667,994 | \$ 9,041,118 |
| Series 2019 Michigan Strategic Fund Limited Obligation Refunding Revenue Bonds (the "Series 2019 Bonds"), collateralized by all assets of the Obligated Group. Interest is due in semiannual installments at fixed rates ranging from 4 percent to 5 percent, plus annual principal payments ranging from \$10,000 to \$2,020,000 through the maturity date of November 15, 2049 | 16,540,000 | 16,770,000 |
| Series 2020 Michigan Strategic Fund Limited Obligation Refunding Revenue Bonds (the "Series 2020 MSF Bonds"), collateralized by all assets of the Obligated Group. Interest is due in semiannual installments at fixed rates ranging from 4 to 5 percent, plus annual principal payments ranging from \$105,000 to \$1,220,000 through the maturity date of May 15, 2044 | 15,015,000 | 15,165,000 |
| Series 2020 Economic Development Corporation of the Charter Township of Grand Rapids Limited Obligation Refunding Revenue Bonds (the "Series 2020 EDC Bonds"), collateralized by all assets of the Obligated Group. Interest is due in semiannual installments at fixed rates ranging from 4 to 5 percent, plus annual principal payments ranging from \$135,000 to \$2,440,000 through the maturity date of May 15, 2044 | 31,255,000 | 31,395,000 |
| Note payable to a bank, collateralized by all assets of the Obligated Group. Interest is due in monthly installments at a fixed rate of 2.60 percent, plus annual principal payments ranging from \$65,000 to \$80,000 through the maturity date of May 5, 2025 | 1,520,000 | 2,400,000 |
| Series 2018 Michigan Strategic Fund Variable Rate Limited Obligation Revenue Bonds (the "Series 2018 Bonds"), collateralized by all assets of Huron Valley PACE and guaranteed by the Organization. The Series 2018 bonds were subsequently purchased by a financial institution pursuant to a bond owner agreement. Under the terms of the bond owner agreement, principal payments began on January 1, 2020 and are due monthly, following a 24-month interest-only period, through the mandatory tender date of January 4, 2028. The Series 2018 Bonds bear a variable interest rate of 83 percent of LIBOR plus 165 basis points (effectively 5.70 and 2.85 percent at June 30, 2023 and 2022, respectively) | 4,139,786 | 4,344,062 |

Notes to Consolidated Financial Statements

June 30, 2023 and 2022

Note 9 - Long-term Debt (Continued)

| | <u>2023</u> | <u>2022</u> |
|--|--------------|--------------|
| Series 2014 Michigan Strategic Fund Variable Rate Limited Obligation Revenue Bonds (the "Series 2014 MSF Bonds"), collateralized by all assets of Thome PACE and guaranteed by the Organization. The Series 2014 MSF Bonds were purchased by Chelsea State Bank pursuant to a bond purchase and continuing covenant agreement. Principal payments began on January 1, 2020 and are due monthly, following a 24-month interest-only period, until final maturity on December 1, 2029. The Series 2014 MSF Bonds bear an interest rate of 3 percent through December 1, 2024, at which time the interest rate will become variable at the Federal Home Loan Bank of Indianapolis advance rate plus 70 basis points | \$ 2,248,435 | \$ 2,638,086 |
| DAAL entered into a loan agreement in April 2012 for the principal amount of \$2,000,000. Interest is charged at a rate of 1 percent, commencing in March 2015. Annual principal payments of \$1,200 are due in 49 equal installments. The loan is secured by the property and equipment of DAAL. On the maturity date of March 1, 2064, a final payment in an amount equal to the entire outstanding balance and accrued interest is due | 1,990,400 | 1,991,600 |
| DAAL entered into a loan agreement in April 2013 for \$1,273,944. The loan is non-interest bearing and is due in its entirety in February 2065. The loan is secured by the mortgage dated April 11, 2012 | 1,273,944 | 1,273,944 |
| DAAL entered into a loan agreement in December 2013 for \$554,543. The loan is non-interest bearing and is due in its entirety in February 2065. The loan is secured by the mortgage dated April 11, 2012 | 554,543 | 554,543 |
| DAAL entered into a HOME loan agreement with the Charter County of Wayne, Michigan (the "County") in February 2012 to provide \$500,000. The loan is non-interest bearing. Principal will be payable commencing on the first day of the first month after the expiration of the affordability period. If the borrower complies with the terms in the loan agreement for the period of affordability, then the principal amount of \$500,000 may be forgiven at the option of the County. The note is secured by a fourth priority mortgage agreement | 500,000 | 500,000 |
| DAAL entered into a HOME loan agreement with MSHDA in December 2011 to provide \$2,000,000. Interest is charged at a rate of 3 percent, with a maturity date of December 2051. No principal payments on the note will be required as long as any deferred developer fee remains unpaid. The note is secured by a second priority mortgage agreement | 2,000,000 | 2,000,000 |

Notes to Consolidated Financial Statements

June 30, 2023 and 2022

Note 9 - Long-term Debt (Continued)

| | <u>2023</u> | <u>2022</u> |
|--|----------------------|----------------------|
| DAAL has a non-interest-bearing promissory note issued on November 7, 2011 due to Presbyterian Villages of Michigan (PVM) on November 7, 2061. The note is secured by an unrecorded mortgage held in escrow by the law offices of Dykema Gossett PLLC. No principal payments are due until the maturity date of the note except upon PVM's election with a 30-day notice or upon the occurrence of a default | \$ 332,500 | \$ 332,500 |
| Unamortized premium | 5,765,669 | 6,232,141 |
| Unamortized debt issuance costs | <u>(1,952,509)</u> | <u>(2,290,805)</u> |
| Long-term debt less unamortized premium and debt issuance costs | 99,145,762 | 102,322,189 |
| Less current portion | <u>2,983,116</u> | <u>3,098,691</u> |
| Long-term portion | <u>\$ 96,162,646</u> | <u>\$ 99,223,498</u> |

The balance of the above debt matures during the years ending June 30 as follows:

| <u>Years Ending</u> | <u>Amount</u> |
|--------------------------------|----------------------|
| 2024 | \$ 2,983,116 |
| 2025 | 10,924,913 |
| 2026 | 2,826,610 |
| 2027 | 2,933,407 |
| 2028 | 6,036,433 |
| Unamortized net premium | 5,765,669 |
| Unamortized debt issuance cost | (1,952,509) |
| Thereafter | <u>69,628,123</u> |
| Total | <u>\$ 99,145,762</u> |

Under the agreements with the banks, the Organization and its affiliates are subject to various financial covenants with respect to liquidity, additional indebtedness, debt service coverage, and others. Management believes the Organization is in compliance with all covenants at June 30, 2023.

Note 10 - Derivatives

The Organization is exposed to certain risks in the normal course of its business operations. The Organization manages risks relating to the variability of future cash flows through the use of derivatives. The only derivative instruments used by the Organization are interest rate swap agreements. The interest rate swap agreements are used by the Organization to manage the risk associated with interest rates on variable rate borrowings. Hedge accounting is not used for the interest rate swap agreements held by the Organization. The interest rate swap agreements are reported in the consolidated balance sheet at fair value.

Notes to Consolidated Financial Statements

June 30, 2023 and 2022

Note 10 - Derivatives (Continued)

As of June 30, 2023 and 2022, the Organization held interest rate swap agreements on which the Organization received variable rates and paid fixed rates, with details identified in the tables below. The difference between the rates is recorded as a realized gain or loss in the consolidated statement of activities, as noted in the table below, as an adjustment to interest expense. The Organization has recorded the fair value of the interest rate swap agreements, which resulted in an asset of \$150,229 and \$32,967 at June 30, 2023 and 2022, respectively. The change in fair value of the interest rate swap agreement is recorded as a nonoperating activity in the consolidated statement of activities, as noted in the table below.

At June 30, the Organization had the following interest rate swap agreements:

| Counterparty | Maturity Date | Fixed Rate Paid | Variable Rate Received | 2023 - Notional Amount | 2022 - Notional Amount |
|-----------------|-------------------|-----------------|-------------------------------|------------------------|------------------------|
| Huntington Bank | December 5, 2024 | 1.695% | 67 percent of one-month LIBOR | \$ 4,333,997 | \$ 4,520,558 |
| Huntington Bank | November 15, 2027 | 1.830% | 65 percent of one-month LIBOR | 1,710,000 | 2,050,000 |

Effective July 1, 2023, the variable rate received is amended to replace LIBOR with daily simple SOFR plus 11 basis points.

The amounts recognized in the increase (decrease) in net assets without donor restrictions for derivatives not designated as hedging instruments are as follows:

| | 2023 | 2022 | Reported in Consolidated Statement of Activities as |
|----------------------|-------------------|-------------------|--|
| Change in fair value | \$ 117,262 | \$ 351,751 | Change in fair value of interest rate swap agreement |
| Realized gain (loss) | 38,495 | (111,488) | Interest expense |
| Total | <u>\$ 155,757</u> | <u>\$ 240,263</u> | |

Note 11 - Leases

Lease for Muskegon Facility

In January 2015, LifeCircles entered into operating lease agreements with Senior Resources, a related party, and two unrelated parties, where the Organization leases certain portions of the building to the identified parties. The terms of the lease agreements include base rent through December 2015 and renew annually at the base rent, adjusted by the Consumer Price Index. The lease agreements are able to be canceled by either party after the initial one-year term. Rental income of \$53,700 and \$52,014 from Senior Resources and \$117,520 and \$115,138 from unrelated parties was recognized for the years ended June 30, 2023 and 2022, respectively.

Lease for Holland Facility

The Organization leases its Holland facility from a third party under a long-term lease agreement, which is classified as a finance lease. Under the terms of the lease agreement, payments are due monthly through June 30, 2025, with the option to extend the lease for two additional five-year terms. The discount rate for the finance lease is 5.43 percent at June 30, 2023 and 2022. The terms of the lease call for monthly rental payments of \$19,576 with scheduled increases through June 2018, at which time the rental payments are adjusted based on the Consumer Price Index. The Organization received a lease incentive of \$250,000 at the inception of the lease, which is recorded as a liability for deferred revenue on the consolidated balance sheet and amortized over the life of the lease on a straight-line basis. The unamortized portion of the deferred lease incentive was \$50,000 and \$75,000 at June 30, 2023 and 2022, respectively.

Notes to Consolidated Financial Statements

June 30, 2023 and 2022

Note 11 - Leases (Continued)

For the year ended June 30, 2023, amortization of the right-of-use assets, net of \$25,000 of amortization of deferred lease incentives, and interest expense were \$171,964 and \$31,286, respectively. For the year ended June 30, 2022, amortization of the right-of-use assets, net of \$25,000 of amortization of deferred lease incentives, and interest expense were \$177,759 and \$42,118, respectively.

Future minimum annual commitments under the finance lease are as follows:

| Years Ending June 30 | Amount |
|---|-------------------|
| 2024 | \$ 242,771 |
| 2025 | 246,788 |
| Less amount representing interest | <u>(31,060)</u> |
| Total | <u>\$ 458,499</u> |

Note 12 - Entrance Fee Contracts

The Organization offers type B and C independent living life lease contracts to incoming residents, with refundable options ranging from 0 to 90 percent. The obligations under these contracts are as follows:

Deferred Life Lease Income

Deferred life lease income represents remaining unamortized nonrefundable entrance fees paid by a resident upon entering into a continuing care agreement and is amortized to income using the straight-line method over the greater of the estimated remaining life expectancy of the resident or state law. Amortization of entrance fee revenue totaled \$4,728,606 and \$4,343,644 for the years ended June 30, 2023 and 2022, respectively.

Refundable Advances on Life Leases

Refundable advances on life leases represent the refundable portion of the entrance fee paid to Chelsea Retirement Community, Cedars of Dexter, Porter Hills, and Cook Valley residents. The refundable notes are non-interest bearing and are refundable to the resident upon the earlier of occupancy by another resident or an identified period of time from the end of the resident's occupancy based on contract terms.

The balance of entrance fee contract liabilities as of June 30 is as follows:

| | <u>2023</u> | <u>2022</u> |
|------------------------------------|----------------------|----------------------|
| Deferred life lease income | \$ 27,573,049 | \$ 23,683,237 |
| | <u>2023</u> | <u>2022</u> |
| Refundable advances on life leases | \$ 50,625,552 | \$ 53,191,474 |
| Less current portion | <u>(4,702,800)</u> | <u>(5,153,300)</u> |
| Long-term portion | <u>\$ 45,922,752</u> | <u>\$ 48,038,174</u> |

Note 13 - Retirement Plans

Defined Contribution Retirement Plans

The Organization sponsors a defined contribution retirement plan for employees of Porter Hills Presbyterian Villages, Inc. and the nonunion employees of United Methodist Retirement Communities, Inc. d/b/a Brio Living Services. The plan matches 100 percent of contributions for nonunion employees up to 5 percent of the employees' elective contributions. Effective January 1, 2023, the plan was amended to require all eligible employees to be employed by the Organization on the last day of the plan year, December 31, to be eligible to receive the match. Employer matching contributions to the plan totaled approximately \$863,000 and \$1,920,000 for the years ended June 30, 2023 and 2022, respectively.

Multiemployer Defined Benefit Pension Plan

The Organization participates in the SEIU National Industry Pension Plan - United States (the "Pension Plan"), a multiemployer defined benefit retirement plan for the benefit of all employees covered under the service and maintenance unit based on employee hours worked. The plan number and employer identification number of the Pension Plan are 001 and 52-6148540, respectively, and the collective bargaining agreement, which requires organization participation in the Pension Plan, expires on December 31, 2023. The position of the Organization relative to other contributors to the multiemployer plan has not been determined with respect to plan assets and accumulated benefits. In the event of a withdrawal from the Pension Plan and certain other conditions, a contributor to a multiemployer plan may be liable to the Pension Plan for a portion of the underfunded status.

The financial risks of participating in multiemployer plans are different from single-employer defined benefit pension plans in the following respects:

- Assets contributed to the multiemployer plan by one employer may be used to provide benefits to employees of other participating employers.
- If a participating employer discontinues contributions to a plan, the unfunded obligations of the plan may be borne by the remaining participating employers.
- If a participating employer chooses to stop participating in a plan, a withdrawal liability may be created based on the unfunded vested benefits for all employees in the plan.

The Organization's contribution to the Pension Plan was \$181,455 and \$143,191 for the years ended June 30, 2023 and 2022, respectively. Based on the latest plan information as of December 31, 2022, the year end of the Pension Plan, the Organization's contributions to the Pension Plan represent less than 1 percent of total contributions received by the Pension Plan.

As of June 30, 2023 and 2022, the certification zone status of the plan, as defined by the Department of Labor Pension Protection Act, was red, in critical status, indicating the following:

- The plan is less than 65 percent funded, and it is projected not to have sufficient assets to pay promised benefits within seven years.
- The plan has an accumulated funding deficiency for the current plan year or is projected to have an accumulated funding deficiency for any of the three succeeding plan years (four years if the plan is less than 65 percent funded).
- The plan is projected not to have sufficient assets to pay promised benefits within five years.
- (a) The present value of benefits for inactive participants is greater than the present value of the benefits for active participants, (b) its expected contributions are less than the sum of its normal cost and the interest on its unfunded liabilities, and (c) the plan will have a funding deficiency within five years.

Notes to Consolidated Financial Statements

June 30, 2023 and 2022

Note 13 - Retirement Plans (Continued)

If the Organization withdraws its participation in the Pension Plan, the Organization could, under the terms of the plan, be subject to a penalty. In addition, to the extent that the Pension Plan is underfunded, the Organization's future contributions to the plan may increase to cover retirement benefits of employees of other companies participating in the plan.

Note 14 - Net Assets with Donor Restrictions

Net assets with donor restrictions as of June 30 are available for the following purposes:

| | 2023 | 2022 |
|--|----------------------|----------------------|
| Donor restricted for specific program use | \$ 3,997,821 | \$ 2,512,686 |
| Capital expenditures | 3,280,170 | 433,407 |
| Builder fund | 95,673 | 95,762 |
| Pledges receivable | 2,236,224 | 2,611,774 |
| Beneficial interest in trust | 1,428,404 | 1,413,795 |
| Held in perpetuity - Donor-restricted endowments | 16,827,287 | 14,887,731 |
| Total | \$ 27,865,579 | \$ 21,955,155 |

Note 15 - Donor-restricted and Board-designated Endowments

The Organization's endowment includes both donor-restricted endowment funds and funds designated by the board of trustees to function as endowments. Net assets associated with endowment funds, including funds designated by the board of trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions. All income generated from restricted assets is classified as restricted income in the consolidated statement of changes in net assets and is released from restrictions upon the Organization meeting the donor-imposed restrictions.

Interpretation of Relevant Law

The board of trustees of the Organization has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as donor-restricted net assets (a) the original value of gifts donated to the donor-restricted endowment, (b) the original value of subsequent gifts to the donor-restricted endowment, (c) accumulations to the donor-restricted endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund, and (d) investment earnings on the donor-restricted endowment funds until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard prudence prescribed by UPMIFA. In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purpose of the Organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Organization
- The investment policies of the Organization

Notes to Consolidated Financial Statements

June 30, 2023 and 2022

Note 15 - Donor-restricted and Board-designated Endowments (Continued)

| Endowment Net Asset Composition by Type of Fund as of June 30, 2023 | | | |
|--|-------------------------------|----------------------------|----------------------|
| | Without Donor Restrictions | With Donor Restrictions | Total |
| Board-designated endowment funds | \$ 18,412,345 | \$ - | \$ 18,412,345 |
| Donor-restricted endowment funds | - | 22,036,855 | 22,036,855 |
| Total | \$ 18,412,345 | \$ 22,036,855 | \$ 40,449,200 |
| Changes in Endowment Net Assets for the Fiscal Year Ended June 30, 2023 | | | |
| | Without Donor Restrictions | With Donor Restrictions | Total |
| Endowment net assets - Beginning of year | \$ 13,977,304 | \$ 18,346,292 | \$ 32,323,596 |
| Changes in value of assets limited as to use | 1,075,106 | 1,557,199 | 2,632,305 |
| Contributions | 3,359,935 | 2,133,364 | 5,493,299 |
| Endowment net assets - End of year | \$ 18,412,345 | \$ 22,036,855 | \$ 40,449,200 |
| Endowment Net Asset Composition by Type of Fund as of June 30, 2022 | | | |
| | Without Donor Restrictions | With Donor Restrictions | Total |
| Board-designated endowment funds | \$ 13,977,304 | \$ - | \$ 13,977,304 |
| Donor-restricted endowment funds | - | 18,346,292 | 18,346,292 |
| Total | \$ 13,977,304 | \$ 18,346,292 | \$ 32,323,596 |
| Changes in Endowment Net Assets for the Fiscal Year Ended June 30, 2022 | | | |
| | Without Donor Restrictions | With Donor Restrictions | Total |
| Endowment net assets - Beginning of year | \$ 14,231,189 | \$ 15,644,756 | \$ 29,875,945 |
| Changes in value of assets limited as to use | (2,428,915) | (905,974) | (3,334,889) |
| Contributions | 2,241,985 | 4,282,178 | 6,524,163 |
| Appropriation of endowment assets for expenditure | (66,955) | (674,668) | (741,623) |
| Endowment net assets - End of year | \$ 13,977,304 | \$ 18,346,292 | \$ 32,323,596 |

Fund with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Organization to retain as a fund of perpetual duration. There were no such deficiencies as of June 30, 2023 and 2022.

Return Objectives and Risk Parameters

The Organization has an investment committee made up of board members and other community advisors. The investment committee directs investment strategies through an investment policy statement. Also, the Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets.

Note 15 - Donor-restricted and Board-designated Endowments (Continued)

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends).

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Organization has a policy of appropriating for distribution, subject to market conditions, each year the earnings from the endowment funds to be used for the intended purpose identified by the board and donors. Spending for board-designated noncapital purposes of unrestricted board-designated endowment funds is set at 5 percent of the average value of endowment investments, plus an allocation of investment management fees and general operating expenses. Spending for board-designated capital expenditures of unrestricted board-designated endowment funds is set at the discretion of the board.

Note 16 - Fund Held at the Community Foundation for Southeast Michigan

The Organization has certain funds donated by outside donors for the benefit of the Organization that are held and managed by the Community Foundation for Southeast Michigan (CFSEM). Such contributions are subject to variance power maintained by CFSEM and, therefore, are not recognized on the consolidated balance sheet. The fair value of these funds was \$2,923,288 and \$2,802,285 at June 30, 2023 and 2022, respectively. Earnings are available for operations at the discretion of CFSEM and are treated as contributions in the year received. Contributions received for the years ended June 30, 2023 and 2022 were \$136,159 and \$131,265, respectively.

Note 17 - Fair Value Measurements

Accounting standards require certain assets and liabilities be reported at fair value in the financial statements and provide a framework for establishing that fair value. The framework for determining fair value is based on a hierarchy that prioritizes the inputs and valuation techniques used to measure fair value.

Fair values determined by Level 1 inputs use quoted prices in active markets for identical assets that the Organization has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets in active markets and other inputs, such as interest rates and yield curves, that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset. These Level 3 fair value measurements are based primarily on management's own estimates using pricing models, discounted cash flow methodologies, or similar techniques taking into account the characteristics of the asset.

In instances where inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The Organization's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset.

Notes to Consolidated Financial Statements

June 30, 2023 and 2022

Note 17 - Fair Value Measurements (Continued)

The following tables present information about the Organization's assets measured at fair value on a recurring basis at June 30, 2023 and 2022 and the valuation techniques used by the Organization to determine those fair values:

| | Assets Measured at Fair Value on a Recurring Basis at June 30, 2023 | | | |
|--|--|--|--|-----------------------------|
| | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Balance at June 30, 2023 |
| Assets | | | | |
| Assets limited as to use: | | | | |
| Domestic equity securities | \$ 16,116,995 | \$ - | \$ - | \$ 16,116,995 |
| International equity securities | 10,416,607 | - | - | 10,416,607 |
| Debt securities | - | 24,345,381 | - | 24,345,381 |
| Total assets limited as to use | 26,533,602 | 24,345,381 | - | 50,878,983 |
| Beneficial interest in trusts | - | - | 1,428,404 | 1,428,404 |
| Interest rate swap agreement | - | 150,229 | - | 150,229 |
| Total | <u>\$ 26,533,602</u> | <u>\$ 24,495,610</u> | <u>\$ 1,428,404</u> | 52,457,616 |
| Assets limited as to use measured at NAV - Multistrategy and hedge funds | | | | <u>5,810,478</u> |
| Total assets | | | | <u>\$ 58,268,094</u> |

Notes to Consolidated Financial Statements

June 30, 2023 and 2022

Note 17 - Fair Value Measurements (Continued)

| | Assets Measured at Fair Value on a Recurring Basis at June 30, 2022 | | | Balance at June 30, 2022 |
|---|--|--|--|-----------------------------|
| | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | |
| Assets | | | | |
| Assets limited as to use: | | | | |
| Domestic equity securities | \$ 13,800,738 | \$ - | \$ - | \$ 13,800,738 |
| International equity securities | 9,391,583 | - | - | 9,391,583 |
| Debt securities | - | 28,669,731 | - | 28,669,731 |
| Total assets limited as to use | 23,192,321 | 28,669,731 | - | 51,862,052 |
| Beneficial interest in trusts | - | - | 1,413,795 | 1,413,795 |
| Interest rate swap agreement | - | 32,967 | - | 32,967 |
| Total | <u>\$ 23,192,321</u> | <u>\$ 28,702,698</u> | <u>\$ 1,413,795</u> | 53,308,814 |
| Assets limited as to use measured at NAV - Multistrategy and hedge funds | | | | <u>5,717,996</u> |
| Total assets | | | | <u>\$ 59,026,810</u> |

The fair value of the interest rate swap agreement at June 30 was determined primarily based on Level 2 inputs. The Level 2 inputs used in estimating the fair value of the interest rate swap agreement include the notational amount, effective interest rate, and maturity date.

The fair value of the beneficial interest in trusts at June 30, 2023 and 2022 was determined based on the present value of the future cash flows using management's best estimate of key assumptions provided by the trustee.

Changes in Level 3 assets measured at fair value on a recurring basis for the years ended June 30, 2023 and 2022 are as follows:

| | |
|--|---------------------|
| Balance at July 1, 2022 | \$ 1,413,795 |
| Change in interest and present value of trusts | <u>14,609</u> |
| Balance at June 30, 2023 | <u>\$ 1,428,404</u> |
| Balance at July 1, 2021 | \$ 1,327,748 |
| Change in interest and present value of trusts | <u>86,047</u> |
| Balance at June 30, 2022 | <u>\$ 1,413,795</u> |

Investments in Entities that Calculate Net Asset Value per Share

The Organization holds shares or interests in investment companies at year end where the fair value of the investment held is estimated based on net asset value per share (or its equivalent) of the investment company.

Brio Living Services and Affiliates

Notes to Consolidated Financial Statements

June 30, 2023 and 2022

Note 17 - Fair Value Measurements (Continued)

At June 30, the fair value, unfunded commitments, and redemption rules of those investments are as follows:

| | June 30, 2023 | June 30, 2022 | Unfunded Commitments | June 30, 2023 | |
|-----------------------------|---------------|---------------|-------------------------|---|-----------------------------|
| | Fair Value | Fair Value | | Redemption Frequency, if Eligible | Redemption Notice Period |
| BlackRock Appreciation | \$ - | \$ 152,339 | \$ - | Quarterly | 93 days |
| Weatherlow Offshore | - | 151,446 | - | Quarterly | 65 days |
| ABS Offshore | 88,393 | 88,393 | - | Daily | 45 days |
| SEI Global Private Assets | 234,450 | - | - | Quarterly | 95 days |
| SEI Special Situations Fund | 2,746,852 | 2,700,000 | - | Semiannual | 95 days |
| SEI Structured Credit Fund | 2,740,783 | 2,625,818 | - | Quarterly | 65 days |
| Total | \$ 5,810,478 | \$ 5,717,996 | \$ - | | |

BlackRock Appreciation, Weatherlow Offshore, ABS Offshore, SEI Global Private Assets, SEI Special Situations, and SEI Structured Credit include a diversified portfolio of non-U.S. stocks of high-quality companies, with the objective of achieving long-term capital appreciation.

Note 18 - Related Party Transactions

The following is a description of transactions between the Organization and related parties:

Accounts Receivable

The details of related party accounts receivable at June 30 are as follows:

| | 2023 | 2022 |
|--|------------|------------|
| Sylvan Pines | \$ 66,207 | \$ 72,046 |
| Other | 41,795 | 37,261 |
| Total accounts receivable - Affiliates | \$ 108,002 | \$ 109,307 |

Investments in and Loans Due from Related Organizations

Investments in and loans due from related organizations reported in the consolidated balance sheet as a long-term asset at June 30, 2023 and 2022 are as follows:

| | 2023 | 2022 |
|--|--------------|--------------|
| Note receivable from Lansing PACE | \$ 444,508 | \$ 460,086 |
| Investment in SMOC | - | 5,174,775 |
| Investment in Emmanuel Hospice | 416,668 | 446,917 |
| Investment in Tandem 365 | 473,160 | 187,108 |
| Total investment in and loans due from related organizations | \$ 1,334,336 | \$ 6,268,886 |

Notes to Consolidated Financial Statements

June 30, 2023 and 2022

Note 18 - Related Party Transactions (Continued)

Gain (loss) on investments in joint ventures for the years ended June 30, 2023 and 2022 was \$1,415,450 and \$(438,179), respectively.

Management Fee Revenue

Management fee revenue, included in other operating revenue, from related parties for management and financial services for the years ended June 30 is as follows:

| | 2023 | 2022 |
|--------------|-----------|-----------|
| Sylvan Pines | \$ 71,250 | \$ 69,651 |

Developer Fee

Developer fees are payable to an affiliate of the general partner for services rendered in negotiating, coordinating, and supervising the planning, architectural, engineering, and construction services necessary for construction of the DAAL rental housing project. The development agreement specifies total payment of \$1,538,741. The developer fees are capitalized as part of the building and improvements and have been earned and recognized in accordance with the development fee arrangement. As of June 30, 2023 and 2022, \$665,029 of these developer fees is considered deferred and is payable from cash flow, as defined in the agreement. No interest is accrued or accumulated on any deferred developer fees.

Operating Deficit Guarantee

As provided for in the DAAL partnership agreement, in the event that, at any time during the term of the partnership agreement, (i) an operating deficit exists and (ii) the general partner does not make an operating deficit contribution to DAAL pursuant to the partnership agreement, the limited partner shall advance funds to the general partner in the amount necessary for the general partner to make the required operating deficit contribution up to the maximum amount, as set forth in the partnership agreement.

Note 19 - Contingencies

DAAL's low-income housing tax credit is contingent on its ability to maintain compliance with applicable sections of Section 42 Low-income Housing Tax Credit program. Failure to maintain compliance with occupant eligibility and/or unit gross rent, or to correct noncompliance within a specified time period, could result in recapture of previously taken tax credit plus interest. In addition, such potential noncompliance may require an adjustment to the contributed capital by the investor limited partner.

The Organization entered into capital advances with the U.S. Department of Housing and Urban Development, which were used to assist in financing the construction of projects in accordance with the provisions of Section 202 of the Housing Act of 1959. The capital advances bear no interest, are not required to be repaid as long as the housing remains available to eligible very low-income elderly households for a period of 40 years, and will expire at various times through 2046. The Organization is subject to the additional requirements of the HUD Section 202 program. If default occurs, then HUD, at its option, may accelerate the entire principal balance and charge interest at a specified interest rate. The Organization has recognized the capital advance as income in a previous year and intends to comply with the time requirement and Section 202. The capital advance is collateralized by certain land and buildings of the Organization.

Brio Living Services and Affiliates

Notes to Consolidated Financial Statements

June 30, 2023 and 2022

Note 19 - Contingencies (Continued)

The balance of the capital advances at June 30 is as follows:

| | 2023 | 2022 |
|------------------------|----------------------|----------------------|
| Bailey's Grove | \$ 2,949,676 | \$ 2,949,676 |
| Harvest Way | 2,875,200 | 2,875,200 |
| Oak Ridge | 2,728,026 | 2,728,026 |
| River Grove | 2,913,800 | 2,913,800 |
| Station Creek | 3,510,200 | 3,510,200 |
| Walker Meadow | 2,389,557 | 2,389,557 |
| Total capital advances | <u>\$ 17,366,459</u> | <u>\$ 17,366,459</u> |

Note 20 - Functional Expenses

Expenses related to providing these services for the year ended June 30, 2023 are as follows:

| | Health Care Services | General and Administrative | Fundraising | Total |
|--|-------------------------|-------------------------------|---------------------|-----------------------|
| Salaries and wages | \$ 42,991,801 | \$ 13,484,887 | \$ 974,266 | \$ 57,450,954 |
| Employee benefits and payroll taxes | 8,613,360 | 3,046,083 | 214,219 | 11,873,662 |
| Operating supplies and expenses | 7,629,694 | 403,004 | 13,938 | 8,046,636 |
| Professional services and consultant fees | 51,135,566 | 2,221,311 | 133,603 | 53,490,480 |
| Repairs and maintenance | 2,167,260 | 38,856 | - | 2,206,116 |
| Utilities | 3,589,262 | 597,680 | 336 | 4,187,278 |
| Depreciation | 15,747,873 | 202,811 | - | 15,950,684 |
| Interest | 3,741,188 | 212,618 | - | 3,953,806 |
| Property taxes | 701,328 | 1,028,371 | - | 1,729,699 |
| Amortization of right-of-use asset | 144,224 | 27,740 | - | 171,964 |
| Provision for bad debts | 859,970 | - | - | 859,970 |
| Quality assurance assessment | 744,854 | - | - | 744,854 |
| Other | 1,974,403 | 3,989,845 | 1,079,885 | 7,044,133 |
| Total | <u>\$ 140,040,783</u> | <u>\$ 25,253,206</u> | <u>\$ 2,416,247</u> | <u>\$ 167,710,236</u> |

Notes to Consolidated Financial Statements

June 30, 2023 and 2022

Note 20 - Functional Expenses (Continued)

Expenses related to providing these services for the year ended June 30, 2022 are as follows:

| | Health Care Services | General and Administrative | Fundraising | Total |
|---|-------------------------|-------------------------------|---------------------|-----------------------|
| Salaries and wages | \$ 41,938,322 | \$ 11,597,643 | \$ 1,018,323 | \$ 54,554,288 |
| Employee benefits and payroll taxes | 9,608,896 | 3,358,592 | 177,220 | 13,144,708 |
| Operating supplies and expenses | 7,046,772 | 833,198 | - | 7,879,970 |
| Professional services and consultant fees | 43,204,798 | 3,876,923 | 432,074 | 47,513,795 |
| Repairs and maintenance | 1,761,988 | 25,023 | - | 1,787,011 |
| Utilities | 3,089,192 | 664,403 | - | 3,753,595 |
| Depreciation | 16,306,283 | 252,915 | 30,753 | 16,589,951 |
| Interest | 4,088,561 | 38,581 | - | 4,127,142 |
| Property taxes | 1,911,029 | - | - | 1,911,029 |
| Amortization of right-of-use asset | 177,759 | - | - | 177,759 |
| Provision for bad debts | 273,568 | - | - | 273,568 |
| Quality assurance supplement | 987,983 | - | - | 987,983 |
| Other | 3,313,826 | 3,087,778 | 664,293 | 7,065,897 |
| Total | \$ 133,708,977 | \$ 23,735,056 | \$ 2,322,663 | \$ 159,766,696 |

Note 21 - Liquidity and Availability of Resources

The Organization has \$48,924,121 and \$28,685,616 of financial assets available within one year of June 30, 2023 and 2022, respectively, to meet cash needs for general expenditure, consisting of cash of \$44,070,938 and \$23,182,210, resident accounts receivable of \$4,745,181 and \$5,394,099, and accounts receivable - affiliates of \$108,002 and \$109,307, respectively. In addition, the Organization has \$30,252,348 and \$35,389,459 of board-designated assets at June 30, 2023 and 2022, respectively, that could be made available for general expenditure subject to the direction of the board. The Organization also has a \$10,000,000 line of credit agreement, as disclosed in Note 8, available for general expenditures as needed. None of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the consolidated balance sheet date.

The Organization has a goal to maintain financial assets, which consist of cash and short-term investments, on hand to meet 60 days of normal cash operating expenses, which are, on average, \$24,947,000 and \$23,596,000 at June 30, 2023 and 2022, respectively. The Organization has a process to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

Note 22 - Impact of COVID-19

On March 11, 2020, the World Health Organization declared the outbreak of a respiratory disease caused by a new coronavirus a pandemic. First identified in late 2019 and now known as COVID-19, the outbreak has impacted millions of individuals worldwide. In response, many countries have implemented measures to combat the outbreak that have impacted global business operations. During the last quarter of fiscal year 2020 and continuing in 2023, the Organization's operations were impacted, as shelter-in-place orders and a government mandate to suspend elective procedures reduced volumes and move-ins during the period. There also were increases in expenses due to the increased costs of additional infection controls implemented.

Note 22 - Impact of COVID-19 (Continued)

CARES Act and American Rescue Plan Act

Enacted on March 27, 2020, the Coronavirus Aid, Relief, and Economic Security Act was established, which authorized \$100 billion to be administered through grants and other mechanisms to hospitals, public entities, not-for-profit entities, and Medicare- and Medicaid-enrolled suppliers and institutional providers. The purpose of these funds is to reimburse providers for lost revenue attributable to the COVID-19 pandemic, such as forgone revenue from lower admissions and occupancy, and to provide support for related health care expenses, such as constructing temporary structures or emergency operation centers; retrofitting facilities; purchasing medical supplies and equipment, including personal protective equipment and testing supplies; and increasing workforce. Further, these relief funds ensure uninsured patients are receiving testing and treatment for COVID-19. There was also an additional \$8.5 billion in funds appropriated under the American Rescue Plan (ARP) Act of 2021, which were distributed in December 2021 to eligible health care providers.

Provider Relief Funds

For the year ended June 30, 2022, the Organization received and recognized as COVID-19 funding revenue payments of approximately \$225,000 as part of general and targeted distributions of the CARES Act Provider Relief Fund and ARP Rural payments under the American Rescue Plan Act of 2021. These payments are not subject to repayment, provided the Organization is able to attest to and comply with the terms and conditions of the funding, including demonstrating that the distributions received have been used for health care-related expenses or lost revenue attributed to COVID-19. Based on an analysis of compliance and reporting requirements of the Provider Relief Fund and ARP Rural payments and the impact of the pandemic on the Organization's operating results through June 30, 2022, the Organization believes there is reasonable assurance the applicable terms and conditions required to retain the funds are met as of June 30, 2022. During the year ended June 30, 2023, no funds were received.

HHS' requirements for the uses of the CARES Act funds and ARP Rural payments are subject to change and are open to interpretation and clarification; therefore, there may be changes in the amounts recognized as CARES Act revenue during the years ended June 30, 2023 and 2022. Any changes in amounts recognized as a result of new guidance, interpretation, or clarification will be recognized in the period in which the change occurred.

Coronavirus Relief Fund

The CARES Act established the \$150 billion Coronavirus Relief Fund, from which the U.S. Department of the Treasury has made payments to states and eligible units of local government. The CARES Act requires that the payments from the Coronavirus Relief Fund only be used to cover qualified expenses, including necessary expenditures incurred as a result of COVID-19.

During the years ended June 30, 2023 and 2022, the Organization received and recognized as CARES Act revenue payments of approximately \$760,000 and \$1,933,000, respectively, as part of distributions of the CARES Act Coronavirus Relief Fund passed through the State of Michigan. The payments were reimbursements from the State of Michigan's Department of Health and Human Services (MDHHS) for COVID-19 testing costs and direct care worker wage premiums incurred by the Organization.

Supplemental Information

Independent Auditor's Report on Supplemental Information

To the Board of Trustees
Brio Living Services and Affiliates

We have audited the consolidated financial statements of Brio Living Services and Affiliates as of and for the years ended June 30, 2023 and 2022 and have issued our report thereon dated October 30, 2023, which contained an unmodified opinion on those consolidated financial statements. Our audit was performed for the purpose of forming an opinion on the 2023 consolidated financial statements as a whole. The supplemental consolidating and combining information is presented for the purpose of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the 2023 consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the 2023 consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the 2023 consolidated financial statements as a whole.

Plante & Moran, PLLC

October 30, 2023

Brio Living Services and Affiliates

Consolidating Balance Sheet

June 30, 2023

| | Obligated Group | PACE Entities | Porter Hills HUD Entities | Avenues by Porter Hills | DAAL | UMRCPH, Inc. | Eliminating Entries | Total |
|--|-----------------------|----------------------|---------------------------|-------------------------|----------------------|---------------------|------------------------|-----------------------|
| Assets | | | | | | | | |
| Current Assets | | | | | | | | |
| Cash | \$ 13,542,579 | \$ 29,438,138 | \$ 105,160 | \$ 525,699 | \$ 43,733 | \$ 415,629 | \$ - | \$ 44,070,938 |
| Resident accounts receivable - Net | 3,744,578 | 964,602 | 2,116 | 1,137 | 32,748 | - | - | 4,745,181 |
| Accounts receivable - Affiliates | 1,466,625 | - | - | - | - | 4,233,794 | (5,592,417) | 108,002 |
| Current portion of pledges receivable | 603,620 | - | - | - | - | - | - | 603,620 |
| Current portion of assets limited as to use | 30,932 | - | - | - | - | - | - | 30,932 |
| Other current assets | 1,237,357 | 324,884 | 16,979 | - | 127,758 | 282,371 | - | 1,989,349 |
| Total current assets | 20,625,691 | 30,727,624 | 124,255 | 526,836 | 204,239 | 4,931,794 | (5,592,417) | 51,548,022 |
| Assets Limited as to Use - Net of current portion | 61,183,815 | 120,820 | 1,111,369 | 4,946 | 1,256,081 | - | - | 63,677,031 |
| Property and Equipment - Net | 168,768,627 | 23,318,565 | 16,374,973 | - | 13,108,040 | 587,029 | - | 222,157,234 |
| Beneficial Interest in Trust | 1,428,404 | - | - | - | - | - | - | 1,428,404 |
| Pledges Receivable - Net of current portion | 1,632,604 | - | - | - | - | - | - | 1,632,604 |
| Right-of-use Asset - Net | - | 343,920 | - | - | - | - | - | 343,920 |
| Other Noncurrent Assets | | | | | | | | |
| Investment in and loans due from related organizations | 43,963,578 | - | - | - | - | - | (42,629,242) | 1,334,336 |
| Fair value of interest swap agreements | 150,229 | - | - | - | - | - | - | 150,229 |
| Other noncurrent assets | 29,000 | - | 100,389 | - | - | 75,000 | - | 204,389 |
| Total other noncurrent assets | 44,142,807 | - | 100,389 | - | - | 75,000 | (42,629,242) | 1,688,954 |
| Total assets | \$ 297,781,948 | \$ 54,510,929 | \$ 17,710,986 | \$ 531,782 | \$ 14,568,360 | \$ 5,593,823 | \$ (48,221,659) | \$ 342,476,169 |

Brio Living Services and Affiliates

Consolidating Balance Sheet (Continued)

June 30, 2023

| | Obligated Group | PACE Entities | Porter Hills HUD Entities | Avenues by Porter Hills | DAAL | UMRCPH, Inc. | Eliminating Entries | Total |
|--|-----------------|---------------|---------------------------|-------------------------|---------------|--------------|---------------------|----------------|
| Liabilities and Net Assets (Deficiency in Net Assets) | | | | | | | | |
| Current Liabilities | | | | | | | | |
| Accounts payable | \$ 2,835,346 | \$ 1,136,666 | \$ 52,395 | \$ 18,159 | \$ 867,434 | \$ 78,311 | \$ - | \$ 4,988,311 |
| Accounts payable - Affiliates | - | 1,109,151 | 108,645 | 30,583 | 38,005 | 4,306,033 | (5,592,417) | - |
| Current portion of long-term debt | 2,383,378 | 598,538 | - | - | 1,200 | - | - | 2,983,116 |
| Current portion of Holland facility lease liability | - | 223,139 | - | - | - | - | - | 223,139 |
| Current portion of refundable advances on life leases | 4,702,800 | - | - | - | - | - | - | 4,702,800 |
| Estimated third-party payor settlements | - | 287,301 | - | - | - | - | - | 287,301 |
| Accrued liabilities and other | 3,063,854 | 10,873,419 | 176,150 | 8,023 | 1,013,943 | 1,438,732 | - | 16,574,121 |
| Total current liabilities | 12,985,378 | 14,228,214 | 337,190 | 56,765 | 1,920,582 | 5,823,076 | (5,592,417) | 29,758,788 |
| Long-term Debt - Net of current portion | 83,917,855 | 5,722,923 | - | - | 6,854,368 | - | (332,500) | 96,162,646 |
| Holland Facility Lease Liability - Net of current portion | - | 235,360 | - | - | - | - | - | 235,360 |
| Other Long-term Liabilities | | | | | | | | |
| Deferred life lease income | 26,760,800 | - | - | 812,249 | - | - | - | 27,573,049 |
| Refundable advances on life leases - Net of current portion | 45,922,752 | - | - | - | - | - | - | 45,922,752 |
| Other long-term liabilities | 74,972 | 50,000 | 185,332 | - | - | - | (81,943) | 228,361 |
| Total other long-term liabilities | 72,758,524 | 50,000 | 185,332 | 812,249 | - | - | (81,943) | 73,724,162 |
| Total liabilities | 169,661,757 | 20,236,497 | 522,522 | 869,014 | 8,774,950 | 5,823,076 | (6,006,860) | 199,880,956 |
| Net Assets (Deficiency in Net Assets) | | | | | | | | |
| Without donor restrictions | 100,375,432 | 23,497,273 | 17,188,464 | (337,232) | 499,476 | (229,253) | (42,214,799) | 98,779,361 |
| With donor restrictions | 27,744,759 | 120,820 | - | - | - | - | - | 27,865,579 |
| Without donor restrictions - Noncontrolling interest | - | 10,656,339 | - | - | 5,293,934 | - | - | 15,950,273 |
| Total net assets (deficiency in net assets) | 128,120,191 | 34,274,432 | 17,188,464 | (337,232) | 5,793,410 | (229,253) | (42,214,799) | 142,595,213 |
| Total liabilities and net assets (deficiency in net assets) | \$ 297,781,948 | \$ 54,510,929 | \$ 17,710,986 | \$ 531,782 | \$ 14,568,360 | \$ 5,593,823 | \$ (48,221,659) | \$ 342,476,169 |

Brio Living Services and Affiliates

Consolidating Statement of Activities

Year Ended June 30, 2023

| | Obligated Group | PACE Entities | Porter Hills HUD Entities | Avenues by Porter Hills | DAAL | UMRCPH, Inc. | Eliminating Entries | Total |
|---|---------------------|---------------------|------------------------------|-------------------------|---------------------|---------------------|-----------------------|---------------------|
| Operating Revenue | | | | | | | | |
| Net service revenue | \$ 64,846,215 | \$ 88,356,569 | \$ 1,765,351 | \$ - | \$ 609,304 | \$ - | \$ (348,708) | \$ 155,228,731 |
| Investment income | 1,576,721 | - | 2,252 | 112 | - | - | - | 1,579,085 |
| Life lease income | 4,534,743 | - | - | 193,863 | - | - | - | 4,728,606 |
| Contributions | 400,874 | - | - | - | - | - | - | 400,874 |
| CARES Act revenue | 759,996 | - | - | - | - | - | - | 759,996 |
| Other operating revenue | 4,496,438 | 588,728 | 100,703 | 251,380 | 52,564 | 14,544,936 | (14,586,234) | 5,448,515 |
| Net assets released from restrictions used in operations | 949,639 | 9,801 | - | - | - | - | - | 959,440 |
| Total operating revenue | 77,564,626 | 88,955,098 | 1,868,306 | 445,355 | 661,868 | 14,544,936 | (14,934,942) | 169,105,247 |
| Operating Expenses | | | | | | | | |
| Salaries and wages | 33,310,105 | 16,959,424 | 242,807 | 128,159 | 141,979 | 6,668,480 | - | 57,450,954 |
| Employee benefits and payroll taxes | 6,510,792 | 3,575,735 | 68,287 | 20,549 | 27,700 | 1,670,599 | - | 11,873,662 |
| Operating supplies and expenses | 4,824,845 | 2,930,534 | 188,315 | 375 | 7,955 | 94,612 | - | 8,046,636 |
| Professional services and consultant fees | 3,640,536 | 48,846,545 | 99,178 | 216,711 | 41,012 | 1,063,431 | (416,933) | 53,490,480 |
| Repairs and maintenance | 1,878,333 | - | 229,291 | - | 70,633 | 27,859 | - | 2,206,116 |
| Utilities | 2,765,402 | 424,775 | 258,733 | - | 177,592 | 560,776 | - | 4,187,278 |
| Depreciation | 13,193,024 | 1,307,200 | 863,353 | - | 526,798 | 60,309 | - | 15,950,684 |
| Interest | 3,551,716 | 315,663 | - | - | 86,427 | - | - | 3,953,806 |
| Property taxes | 1,729,699 | - | - | - | - | - | - | 1,729,699 |
| Amortization of right-of-use asset | - | 171,964 | - | - | - | - | - | 171,964 |
| Bad debt expense | 859,970 | - | - | - | - | - | - | 859,970 |
| Loss on disposal of property and equipment | 223,795 | - | - | - | - | 106,009 | - | 329,804 |
| Quality assurance assessment | 744,854 | - | - | - | - | - | - | 744,854 |
| Other | 12,776,922 | 3,532,313 | 524,459 | 127,060 | 163,581 | 4,437,807 | (14,518,009) | 7,044,133 |
| Total operating expenses | 86,009,993 | 78,064,153 | 2,474,423 | 492,854 | 1,243,677 | 14,689,882 | (14,934,942) | 168,040,040 |
| Operating (Loss) Income | (8,445,367) | 10,890,945 | (606,117) | (47,499) | (581,809) | (144,946) | - | 1,065,207 |
| Nonoperating Income (Loss) | | | | | | | | |
| Unrealized gain investments | 921,517 | - | - | - | - | - | - | 921,517 |
| Change in value of charitable gift annuities | (6,580) | - | - | - | - | - | - | (6,580) |
| Change in fair value of interest rate swap agreements | 117,262 | - | - | - | - | - | - | 117,262 |
| Gain from investments in joint ventures | 8,494,816 | - | - | - | - | - | (7,079,366) | 1,415,450 |
| Total nonoperating income | 9,527,015 | - | - | - | - | - | (7,079,366) | 2,447,649 |
| Excess of Revenue Over (Under) Expenses | 1,081,648 | 10,890,945 | (606,117) | (47,499) | (581,809) | (144,946) | (7,079,366) | 3,512,856 |
| Transfer (to) from Affiliate | (109,735) | (2,089,284) | 3,750 | 36,751 | 5,428 | 26,409 | 1,638,000 | (488,681) |
| Net Assets Released from Restrictions for Capital Purposes | 1,429,572 | 57,118 | - | - | - | - | - | 1,486,690 |
| Increase (Decrease) in Net Assets without Donor Restrictions | \$ 2,401,485 | \$ 8,858,779 | \$ (602,367) | \$ (10,748) | \$ (576,381) | \$ (118,537) | \$ (5,441,366) | \$ 4,510,865 |

Brio Living Services and Affiliates

Consolidating Statement of Cash Flows

Year Ended June 30, 2023

| | Obligated Group | Non-obligated Group | Eliminating Entries | Total |
|--|--------------------|------------------------|------------------------|---------------|
| Cash Flows from Operating Activities | | | | |
| Increase in net assets | \$ 8,191,089 | \$ 2,230,200 | \$ - | \$ 10,421,289 |
| Adjustments to reconcile increase in net assets to net cash and restricted cash from operating activities: | | | | |
| Depreciation | 13,193,024 | 2,757,660 | - | 15,950,684 |
| Amortization of Holland facility finance lease | - | 171,964 | - | 171,964 |
| Net realized and unrealized gain on investments | (3,988,302) | (2,364) | - | (3,990,666) |
| Amortization of deferred debt issuance costs, discount, and premium | (144,943) | - | - | (144,943) |
| Bad debt expense | 859,970 | - | - | 859,970 |
| Amortization of deferred life lease income | (4,534,743) | (193,863) | - | (4,728,606) |
| Proceeds from deferred life lease income | 5,780,532 | - | - | 5,780,532 |
| Refunds of deferred life leases | (691,366) | - | - | (691,366) |
| (Gain) loss from investments in joint ventures | (8,494,816) | - | 7,079,366 | (1,415,450) |
| Change in fair value of interest rate swap agreements | (117,262) | - | - | (117,262) |
| Gain on perpetual trust | (74,228) | - | - | (74,228) |
| Loss on disposal of property and equipment | 223,795 | 106,009 | - | 329,804 |
| Transfer to affiliate | 109,735 | 378,946 | - | 488,681 |
| Distribution from joint venture | 1,638,000 | - | (1,638,000) | - |
| Changes in operating assets and liabilities that (used) provided cash and restricted cash: | | | | |
| Resident accounts receivable | (562,809) | 351,757 | - | (211,052) |
| Accounts receivable - Affiliate | (640,843) | 642,148 | - | 1,305 |
| Pledges receivable | 375,550 | - | - | 375,550 |
| Other assets | 27,192 | (77,821) | - | (50,629) |
| Accounts payable | 1,052,161 | 144,199 | - | 1,196,360 |
| Accrued and other liabilities | (848,357) | 3,974,580 | - | 3,126,223 |
| Net cash and restricted cash provided by operating activities | 11,353,379 | 10,483,415 | 5,441,366 | 27,278,160 |
| Cash Flows from Investing Activities | | | | |
| Purchase of property and equipment | (11,771,427) | (926,412) | - | (12,697,839) |
| Purchases of investments | (3,320,654) | (258,710) | - | (3,579,364) |
| Proceeds from sales and maturities of investments | 8,316,946 | - | - | 8,316,946 |
| Proceeds from sale of membership in joint venture | 6,000,000 | - | - | 6,000,000 |
| Payments on notes receivable | 350,000 | - | - | 350,000 |
| Net cash and restricted cash used in investing activities | (425,135) | (1,185,122) | - | (1,610,257) |

Brio Living Services and Affiliates

Consolidating Statement of Cash Flows (Continued)

Year Ended June 30, 2023

| | Obligated Group | Non-obligated Group | Eliminating Entries | Total |
|--|----------------------|------------------------|------------------------|----------------------|
| Cash Flows from Financing Activities | | | | |
| Principal payments on long-term debt | \$ (2,453,124) | \$ (578,360) | \$ - | \$ (3,031,484) |
| Proceeds from refundable life lease obligations | 6,107,558 | - | - | 6,107,558 |
| Refunds of refundable life lease obligations | (4,991,248) | - | - | (4,991,248) |
| Payments on Holland facility lease liability | - | (210,703) | - | (210,703) |
| Changes in other long-term liabilities | (65,014) | (149,228) | - | (214,242) |
| Transfer to affiliate | (109,735) | (378,946) | - | (488,681) |
| Net cash and restricted cash used in financing activities | (1,511,563) | (1,317,237) | - | (2,828,800) |
| Net Increase in Cash and Restricted Cash | 9,416,681 | 7,981,056 | 5,441,366 | 22,839,103 |
| Cash and Restricted Cash - Beginning of year | 8,768,487 | 17,114,400 | - | 25,882,887 |
| Cash and Restricted Cash - End of year | \$ 18,185,168 | \$ 25,095,456 | \$ 5,441,366 | \$ 48,721,990 |
| Classification of Cash and Restricted Cash | | | | |
| Cash | \$ 13,542,579 | \$ 30,528,359 | \$ - | \$ 44,070,938 |
| Restricted cash in assets limited as to use | 4,642,589 | 8,463 | - | 4,651,052 |
| Total cash and restricted cash | \$ 18,185,168 | \$ 30,536,822 | \$ - | \$ 48,721,990 |
| Supplemental Cash Flow Information - Cash paid for interest | \$ 3,797,251 | \$ 198,120 | \$ - | \$ 3,995,371 |

Brio Living Services and Affiliates

Obligated Group Combining Balance Sheet

June 30, 2023

| | Porter Hills Presbyterian Village, Inc. | Chelsea Retirement Community | Cook Valley Estates | Cedars of Dexter | Meadowlark Retirement Community | Porter Hills Home Health Services West | UMRC and Porter Hills Foundation | Eliminating Entries | Total |
|--|---|------------------------------------|------------------------|----------------------|---------------------------------------|--|-------------------------------------|------------------------|-----------------------|
| Assets | | | | | | | | | |
| Current Assets | | | | | | | | | |
| Cash | \$ (170,698) | \$ 13,130,481 | \$ (146,012) | \$ (6,621) | \$ (9,732) | \$ 2,447 | \$ 742,714 | \$ - | \$ 13,542,579 |
| Resident accounts receivable - Net | 633,193 | 2,229,247 | 271,447 | 24,458 | 40,191 | 546,042 | - | - | 3,744,578 |
| Accounts receivable - Affiliates | 2,046,923 | 5,014,661 | 566,265 | 3,606,606 | (2,096,068) | (7,302,140) | (369,622) | - | 1,466,625 |
| Current portion of pledges receivable | - | - | - | - | - | - | 603,620 | - | 603,620 |
| Current portion of assets limited as to use | - | 30,932 | - | - | - | - | - | - | 30,932 |
| Other current assets | 68,445 | 1,049,637 | 28,249 | 67,182 | 2,929 | 9,322 | 11,593 | - | 1,237,357 |
| Total current assets | 2,577,863 | 21,454,958 | 719,949 | 3,691,625 | (2,062,680) | (6,744,329) | 988,305 | - | 20,625,691 |
| Assets Limited as to Use - Net of current portion | 1,851,399 | 2,632,950 | 2,074,871 | 99,104 | 193,011 | - | 54,332,480 | - | 61,183,815 |
| Property and Equipment - Net | 58,128,525 | 64,304,287 | 25,759,230 | 13,919,505 | 5,960,117 | 1,527 | 695,436 | - | 168,768,627 |
| Beneficial Interest in Trust | - | - | - | - | - | - | 1,428,404 | - | 1,428,404 |
| Pledges Receivable | - | - | - | - | - | - | 1,632,604 | - | 1,632,604 |
| Other Noncurrent Assets | | | | | | | | | |
| Investment in and loans due from related organizations | 13,274,671 | 26,618,660 | - | - | - | - | - | 4,070,247 | 43,963,578 |
| Fair value of interest swap agreements | - | 42,077 | - | 108,152 | - | - | - | - | 150,229 |
| Other noncurrent assets | - | - | - | - | - | 29,000 | - | - | 29,000 |
| Total other noncurrent assets | 13,274,671 | 26,660,737 | - | 108,152 | - | 29,000 | - | 4,070,247 | 44,142,807 |
| Total assets | \$ 75,832,458 | \$ 115,052,932 | \$ 28,554,050 | \$ 17,818,386 | \$ 4,090,448 | \$ (6,713,802) | \$ 59,077,229 | \$ 4,070,247 | \$ 297,781,948 |

Brio Living Services and Affiliates

Obligated Group Combining Balance Sheet (Continued)

June 30, 2023

| | Porter Hills Presbyterian Village, Inc. | Chelsea Retirement Community | Cook Valley Estates | Cedars of Dexter | Meadowlark Retirement Community | Porter Hills Home Health Services West | UMRC and Porter Hills Foundation | Eliminating Entries | Total |
|--|---|------------------------------------|------------------------|----------------------|---------------------------------------|--|-------------------------------------|------------------------|-----------------------|
| Liabilities and Net Assets (Deficiency in Net Assets) | | | | | | | | | |
| Current Liabilities | | | | | | | | | |
| Accounts payable | \$ 1,889,437 | \$ 840,384 | \$ 43,238 | \$ 11,176 | \$ 48,886 | \$ 3,714 | \$ (1,489) | \$ - | \$ 2,835,346 |
| Current portion of long-term debt | 521,007 | 960,000 | 456,088 | 383,379 | 62,904 | - | - | - | 2,383,378 |
| Current portion of refundable advances on life leases | 1,112,300 | 1,073,900 | 1,677,300 | 839,300 | - | - | - | - | 4,702,800 |
| Accrued liabilities and other | 1,054,023 | 1,257,283 | 378,512 | 110,753 | 140,625 | 104,638 | 18,020 | - | 3,063,854 |
| Total current liabilities | 4,576,767 | 4,131,567 | 2,555,138 | 1,344,608 | 252,415 | 108,352 | 16,531 | - | 12,985,378 |
| Long-term Debt - Net of current portion | 22,996,535 | 25,779,440 | 25,537,836 | 8,284,615 | 2,338,344 | - | - | (1,018,915) | 83,917,855 |
| Other Long-term Liabilities | | | | | | | | | |
| Deferred life lease income | 8,147,188 | 3,457,136 | 11,242,572 | 3,913,904 | - | - | - | - | 26,760,800 |
| Refundable advances on life leases - Net of current portion | 11,641,078 | 9,864,758 | 17,554,599 | 6,862,317 | - | - | - | - | 45,922,752 |
| Other long-term liabilities | - | - | 47,574 | - | - | - | 27,398 | - | 74,972 |
| Total other long-term liabilities | 19,788,266 | 13,321,894 | 28,844,745 | 10,776,221 | - | - | 27,398 | - | 72,758,524 |
| Total liabilities | 47,361,568 | 43,232,901 | 56,937,719 | 20,405,444 | 2,590,759 | 108,352 | 43,929 | (1,018,915) | 169,661,757 |
| Net Assets (Deficiency in Net Assets) | | | | | | | | | |
| Without donor restrictions | 28,470,890 | 71,745,483 | (28,383,669) | (2,587,058) | 1,499,689 | (6,822,154) | 31,363,089 | 5,089,162 | 100,375,432 |
| With donor restrictions | - | 74,548 | - | - | - | - | 27,670,211 | - | 27,744,759 |
| Total net assets (deficiency in net assets) | 28,470,890 | 71,820,031 | (28,383,669) | (2,587,058) | 1,499,689 | (6,822,154) | 59,033,300 | 5,089,162 | 128,120,191 |
| Total liabilities and net assets (deficiency in net assets) | <u>\$ 75,832,458</u> | <u>\$ 115,052,932</u> | <u>\$ 28,554,050</u> | <u>\$ 17,818,386</u> | <u>\$ 4,090,448</u> | <u>\$ (6,713,802)</u> | <u>\$ 59,077,229</u> | <u>\$ 4,070,247</u> | <u>\$ 297,781,948</u> |

Brio Living Services and Affiliates

Obligated Group Combining Statement of Activities

Year Ended June 30, 2023

| | Porter Hills Presbyterian Village, Inc. | Chelsea Retirement Community | Cook Valley Estates | Cedars of Dexter | Meadowlark Retirement Community | Porter Hills Home Health Services West | UMRC and Porter Hills Foundation | Corporate | Eliminating Entries | Total |
|---|---|------------------------------------|------------------------|-------------------|---------------------------------------|--|-------------------------------------|-------------|---------------------|---------------------|
| Operating Revenue | | | | | | | | | | |
| Net service revenue | \$ 18,983,453 | \$ 34,466,986 | \$ 3,146,437 | \$ 2,536,700 | \$ 2,634,835 | \$ 3,077,804 | \$ - | \$ - | \$ - | \$ 64,846,215 |
| Investment (loss) income | - | (81,713) | 1,133 | - | 1,285 | - | 1,656,016 | - | - | 1,576,721 |
| Life lease income | 1,574,192 | 603,082 | 1,859,189 | 498,280 | - | - | - | - | - | 4,534,743 |
| Contributions | - | - | - | - | - | - | 400,874 | - | - | 400,874 |
| CARES Act revenue | 276,938 | 467,499 | - | - | 15,559 | - | - | - | - | 759,996 |
| Other operating revenue | 1,933,944 | 1,093,626 | 832,699 | 382,582 | 214,251 | 39,182 | 154 | - | - | 4,496,438 |
| Net assets released from restrictions used in operations | - | - | - | - | - | - | 949,639 | - | - | 949,639 |
| Total operating revenue | 22,768,527 | 36,549,480 | 5,839,458 | 3,417,562 | 2,865,930 | 3,116,986 | 3,006,683 | - | - | 77,564,626 |
| Operating Expenses | | | | | | | | | | |
| Salaries and wages | 11,235,073 | 15,569,432 | 1,098,809 | 550,164 | 1,456,839 | 2,425,522 | 974,266 | - | - | 33,310,105 |
| Employee benefits and payroll taxes | 2,050,833 | 3,103,740 | 159,882 | 126,228 | 299,762 | 556,127 | 214,220 | - | - | 6,510,792 |
| Operating supplies and expenses | 1,501,647 | 2,730,587 | 346,241 | 149,967 | 30,263 | 52,202 | 13,938 | - | - | 4,824,845 |
| Professional services and consultant fees | 1,202,420 | 2,100,235 | 10,039 | 115,241 | 55,952 | 26,242 | 130,407 | - | - | 3,640,536 |
| Repairs and maintenance | 430,405 | 689,457 | 341,964 | 340,314 | 65,558 | 10,635 | - | - | - | 1,878,333 |
| Utilities | 949,440 | 1,081,610 | 516,017 | 122,390 | 95,609 | - | 336 | - | - | 2,765,402 |
| Depreciation | 5,526,240 | 4,557,221 | 1,930,851 | 532,141 | 617,059 | 755 | 28,757 | - | - | 13,193,024 |
| Interest | 890,744 | 1,187,634 | 1,079,329 | 293,123 | 100,886 | - | - | - | - | 3,551,716 |
| Property taxes | 221,350 | 802,123 | 342,906 | 304,999 | 58,321 | - | - | - | - | 1,729,699 |
| Bad debt expense (recovery) | 148,032 | 742,379 | - | - | - | (15,451) | (14,990) | - | - | 859,970 |
| Loss on disposal of property and equipment | 182,480 | 14,290 | 23,301 | - | 3,632 | 2 | 90 | - | - | 223,795 |
| Quality assurance assessment | 247,466 | 497,388 | - | - | - | - | - | - | - | 744,854 |
| Other | 3,706,045 | 5,137,740 | 897,477 | 460,470 | 591,941 | 926,495 | 1,056,754 | - | - | 12,776,922 |
| Total operating expenses | 28,292,175 | 38,213,836 | 6,746,816 | 2,995,037 | 3,375,822 | 3,982,529 | 2,403,778 | - | - | 86,009,993 |
| Operating (Loss) Income | (5,523,648) | (1,664,356) | (907,358) | 422,525 | (509,892) | (865,543) | 602,905 | - | - | (8,445,367) |
| Nonoperating Income (Loss) | | | | | | | | | | |
| Unrealized gain on investments | - | - | - | - | - | - | 921,517 | - | - | 921,517 |
| Change in value of charitable gift annuities | - | - | - | - | - | - | (6,580) | - | - | (6,580) |
| Change in fair value of interest rate swap agreements | - | 39,798 | - | 77,464 | - | - | - | - | - | 117,262 |
| Gain from investments in joint ventures | 2,871,264 | 897,453 | - | - | - | - | - | - | 4,726,099 | 8,494,816 |
| Total nonoperating income | 2,871,264 | 937,251 | - | 77,464 | - | - | 914,937 | - | 4,726,099 | 9,527,015 |
| Excess of Revenue (Under) Over Expenses | (2,652,384) | (727,105) | (907,358) | 499,989 | (509,892) | (865,543) | 1,517,842 | - | 4,726,099 | 1,081,648 |
| Transfer from (to) Affiliate | 141,560 | 1,602,883 | 37,064 | - | 16,877 | 3,533 | (1,911,652) | - | - | (109,735) |
| Net Assets Released from Restrictions for Capital Purposes | - | - | - | - | - | - | 1,429,572 | - | - | 1,429,572 |
| (Decrease) Increase in Net Assets without Donor Restrictions | \$ (2,510,824) | \$ 875,778 | \$ (870,294) | \$ 499,989 | \$ (493,015) | \$ (862,010) | \$ 1,035,762 | \$ - | \$ 4,726,099 | \$ 2,401,485 |

Brio Living Services and Affiliates

PACE Entities Combining Balance Sheet

June 30, 2023

| | Huron Valley PACE | LifeCircles, Inc. | Thome PACE | Total |
|--|----------------------|----------------------|---------------------|----------------------|
| Assets | | | | |
| Current Assets | | | | |
| Cash | \$ 9,313,982 | \$ 15,259,367 | \$ 4,864,789 | \$ 29,438,138 |
| Resident accounts receivable - Net | 368,022 | 562,570 | 34,010 | 964,602 |
| Other current assets | 110,815 | 153,570 | 60,499 | 324,884 |
| Total current assets | 9,792,819 | 15,975,507 | 4,959,298 | 30,727,624 |
| Assets Limited as to Use - Net of current portion | 120,820 | - | - | 120,820 |
| Property and Equipment - Net | 8,303,630 | 10,418,274 | 4,596,661 | 23,318,565 |
| Right-of-use Asset - Net | - | 343,920 | - | 343,920 |
| Total assets | \$ 18,217,269 | \$ 26,737,701 | \$ 9,555,959 | \$ 54,510,929 |
| Liabilities and Net Assets | | | | |
| Current Liabilities | | | | |
| Accounts payable | \$ 79,671 | \$ 935,532 | \$ 121,463 | \$ 1,136,666 |
| Accounts payable - Affiliates | 438,828 | 292,661 | 377,662 | 1,109,151 |
| Current portion of long-term debt | 212,142 | - | 386,396 | 598,538 |
| Current portion of Holland facility lease liability | - | 223,139 | - | 223,139 |
| Estimated third-party payor settlements | 7,801 | - | 279,500 | 287,301 |
| Accrued liabilities and other | 4,113,842 | 3,773,690 | 2,985,887 | 10,873,419 |
| Total current liabilities | 4,852,284 | 5,225,022 | 4,150,908 | 14,228,214 |
| Long-term Debt - Net of current portion | 3,927,644 | - | 1,795,279 | 5,722,923 |
| Holland Facility Lease Liability - Net of current portion | - | 235,360 | - | 235,360 |
| Other Long-term Liabilities | - | 50,000 | - | 50,000 |
| Total liabilities | 8,779,928 | 5,510,382 | 5,946,187 | 20,236,497 |
| Net Assets | | | | |
| Without donor restrictions | 9,316,521 | 11,292,934 | 2,887,818 | 23,497,273 |
| With donor restrictions | 120,820 | - | - | 120,820 |
| Without donor restrictions - Noncontrolling interest | - | 9,934,385 | 721,954 | 10,656,339 |
| Total net assets | 9,437,341 | 21,227,319 | 3,609,772 | 34,274,432 |
| Total liabilities and net assets | \$ 18,217,269 | \$ 26,737,701 | \$ 9,555,959 | \$ 54,510,929 |

Brio Living Services and Affiliates

PACE Entities Combining Statement of Activities

Year Ended June 30, 2023

| | Huron Valley PACE | LifeCircles, Inc. | Thome PACE | Total |
|---|----------------------|---------------------|---------------------|---------------------|
| Operating Revenue | | | | |
| Net service revenue | \$ 28,651,298 | \$ 37,640,208 | \$ 22,065,063 | \$ 88,356,569 |
| Other operating revenue | 61,602 | 292,854 | 234,272 | 588,728 |
| Net assets released from restrictions used in operations | 9,801 | - | - | 9,801 |
| Total operating revenue | 28,722,701 | 37,933,062 | 22,299,335 | 88,955,098 |
| Operating Expenses | | | | |
| Salaries and wages | 5,509,836 | 6,718,871 | 4,730,717 | 16,959,424 |
| Employee benefits and payroll taxes | 1,095,453 | 1,449,152 | 1,031,130 | 3,575,735 |
| Operating supplies and expenses | 1,017,321 | 1,272,503 | 640,710 | 2,930,534 |
| Professional services and consultant fees | 15,397,067 | 21,611,987 | 11,837,491 | 48,846,545 |
| Utilities | 108,148 | 230,578 | 86,049 | 424,775 |
| Depreciation | 538,213 | 484,033 | 284,954 | 1,307,200 |
| Interest | 198,088 | 31,763 | 85,812 | 315,663 |
| Amortization of right-of-use asset | - | 171,964 | - | 171,964 |
| Other | 1,422,535 | 871,766 | 1,238,012 | 3,532,313 |
| Total operating expenses | 25,286,661 | 32,842,617 | 19,934,875 | 78,064,153 |
| Excess of Revenue Over Expenses | 3,436,040 | 5,090,445 | 2,364,460 | 10,890,945 |
| Transfer to Affiliate | (1,125,000) | (964,284) | - | (2,089,284) |
| Net Assets Released from Restrictions for Capital Purposes | 57,118 | - | - | 57,118 |
| Increase in Net Assets without Donor Restrictions | <u>\$ 2,368,158</u> | <u>\$ 4,126,161</u> | <u>\$ 2,364,460</u> | <u>\$ 8,858,779</u> |

Brio Living Services and Affiliates

Porter Hills HUD Entities Combining Balance Sheet

June 30, 2023

| | HUD Corporate Division | Bailey's Grove | Harvest Way | Oak Ridge | River Grove | Station Creek | Walker Meadow | Total |
|---|---------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------------|
| Assets | | | | | | | | |
| Current Assets | | | | | | | | |
| Cash | \$ - | \$ 12,832 | \$ - | \$ 28,164 | \$ 21,819 | \$ 23,269 | \$ 19,076 | \$ 105,160 |
| Resident accounts receivable - Net | - | - | 425 | 1,691 | - | - | - | 2,116 |
| Other current assets - Prepaid expenses | - | - | - | 8,217 | 8,762 | - | - | 16,979 |
| Total current assets | - | 12,832 | 425 | 38,072 | 30,581 | 23,269 | 19,076 | 124,255 |
| Assets Limited as to Use | - | 128,894 | 71,906 | 351,994 | 223,948 | 221,634 | 112,993 | 1,111,369 |
| Property and Equipment - Net | 7,504,652 | 1,662,113 | 1,381,370 | 1,264,420 | 1,499,162 | 2,053,695 | 1,009,561 | 16,374,973 |
| Other Noncurrent Assets | - | 16,786 | 17,031 | 16,691 | 16,832 | 18,619 | 14,430 | 100,389 |
| Total assets | <u>\$ 7,504,652</u> | <u>\$ 1,820,625</u> | <u>\$ 1,470,732</u> | <u>\$ 1,671,177</u> | <u>\$ 1,770,523</u> | <u>\$ 2,317,217</u> | <u>\$ 1,156,060</u> | <u>\$ 17,710,986</u> |
| Liabilities and Net Assets (Deficiency in Net Assets) | | | | | | | | |
| Current Liabilities | | | | | | | | |
| Accounts payable | \$ - | \$ 1,727 | \$ 12,820 | \$ 26,493 | \$ 7,498 | \$ 1,334 | \$ 2,523 | \$ 52,395 |
| Accounts payable - Affiliates | - | 17,552 | 15,454 | 15,691 | 23,286 | 21,526 | 15,136 | 108,645 |
| Accrued liabilities and other | - | 7,189 | 8,461 | 35,875 | 110,588 | 8,393 | 5,644 | 176,150 |
| Total current liabilities | - | 26,468 | 36,735 | 78,059 | 141,372 | 31,253 | 23,303 | 337,190 |
| Other Long-term Liabilities | (17,366,459) | 2,966,462 | 2,907,231 | 2,758,660 | 2,930,632 | 3,559,819 | 2,428,987 | 185,332 |
| Total liabilities | (17,366,459) | 2,992,930 | 2,943,966 | 2,836,719 | 3,072,004 | 3,591,072 | 2,452,290 | 522,522 |
| Net Assets (Deficiency in Net Assets) - Without donor restrictions | 24,871,111 | (1,172,305) | (1,473,234) | (1,165,542) | (1,301,481) | (1,273,855) | (1,296,230) | 17,188,464 |
| Total liabilities and net assets (deficiency in net assets) | <u>\$ 7,504,652</u> | <u>\$ 1,820,625</u> | <u>\$ 1,470,732</u> | <u>\$ 1,671,177</u> | <u>\$ 1,770,523</u> | <u>\$ 2,317,217</u> | <u>\$ 1,156,060</u> | <u>\$ 17,710,986</u> |

Brio Living Services and Affiliates

Porter Hills HUD Entities Combining Statement of Activities

Year Ended June 30, 2023

| | HUD Corporate Division | Bailey's Grove | Harvest Way | Oak Ridge | River Grove | Station Creek | Walker Meadow | Total |
|---|---------------------------|--------------------|--------------------|-----------------|--------------------|--------------------|--------------------|---------------------|
| Operating Revenue | | | | | | | | |
| Net service revenue | \$ - | \$ 279,598 | \$ 260,904 | \$ 341,246 | \$ 288,081 | \$ 305,027 | \$ 290,495 | \$ 1,765,351 |
| Investment income | - | 300 | 174 | 723 | 263 | 538 | 254 | 2,252 |
| Other operating revenue | - | 15,820 | 18,559 | 15,003 | 21,205 | 14,731 | 15,385 | 100,703 |
| Total operating revenue | - | 295,718 | 279,637 | 356,972 | 309,549 | 320,296 | 306,134 | 1,868,306 |
| Expenses | | | | | | | | |
| Salaries and wages | - | 34,952 | 33,481 | 34,495 | 51,111 | 52,127 | 36,641 | 242,807 |
| Employee benefits and payroll taxes | - | 10,418 | 15,928 | 14,623 | 7,765 | 13,901 | 5,652 | 68,287 |
| Operating supplies and expenses | - | 31,089 | 29,938 | 26,329 | 40,109 | 32,031 | 28,819 | 188,315 |
| Professional services and consultant fees | - | 15,345 | 15,851 | 16,904 | 18,011 | 17,671 | 15,396 | 99,178 |
| Repairs and maintenance | - | 34,044 | 35,469 | 41,487 | 52,259 | 32,991 | 33,041 | 229,291 |
| Utilities | - | 36,589 | 61,513 | 39,486 | 46,928 | 38,107 | 36,110 | 258,733 |
| Depreciation | 317,295 | 80,338 | 87,710 | 86,391 | 97,962 | 105,604 | 88,053 | 863,353 |
| Other | - | 91,452 | 86,158 | 88,509 | 79,455 | 97,366 | 81,519 | 524,459 |
| Total expenses | 317,295 | 334,227 | 366,048 | 348,224 | 393,600 | 389,798 | 325,231 | 2,474,423 |
| Excess of Revenue (Under) Over Expenses | (317,295) | (38,509) | (86,411) | 8,748 | (84,051) | (69,502) | (19,097) | (606,117) |
| Transfer from Affiliate | - | 1,200 | 450 | 600 | 600 | 600 | 300 | 3,750 |
| (Decrease) Increase in Net Assets without Donor Restrictions | <u>\$ (317,295)</u> | <u>\$ (37,309)</u> | <u>\$ (85,961)</u> | <u>\$ 9,348</u> | <u>\$ (83,451)</u> | <u>\$ (68,902)</u> | <u>\$ (18,797)</u> | <u>\$ (602,367)</u> |